# EXLUSIVE PROJECT NETWORK

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## We are EPN!

Learn more about all of our new Members and Partners, from the company background to the services they offer.

Take a look at our featured articles about current trend in logistics industry.

#### Who we are

The Exclusive Project Network is a global group of high-class experts in the field of project – and heavy lift – logistics.

#### **Annual Meeting**

As we value personal relationships, we also have an Annual Meeting. A great chance to meet fellow members in person and build relationships to generate more businesses.

#### Basic principles

- One Country One Member
- Only qualified companies may join
- Membership fee related to the GNP of each
- Country, thus having a more fair cost-system



www.epnetwork.net

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#### A message from our Manage

#### **HELLO DEAR ONES,**

please allow me to start with another heartfelt thank you for the unforgettable time we spent in Budapest.

We were very touched by your entirely positive feedback. We hope all the more that you will continue to revive the personal contacts you have made and that you will keep in regular contact to communicate about joint projects.

If we can support you here, please always let us know at any time.

At the same time I would also like to take this opportunity to thank you for your patience with regard to new information on our upcoming 3rd Annual Meeting next year. Since our own demands to gather as many participants as possible in one place are very high, we unfortunately have to keep you waiting a little longer.

Furthermore I would also like to say another and last big thank you for your participation in voting on our questions about the further EPN development, be it ideas for the AGM, possible online meetings or the WA group. We would like to assure you that we can only grow and support you through your feedback, which is why we evaluate every opinion.

So, as this will be our last issue for this year, it only remains for me to wish you a great pre-Christmas time with your loved ones. Have a good time during this very dark time of year, at least here in Bremen - we very much hope to be able to meet as many kind faces as possible in Antwerp at the end of November.

Yours sincerely, Josefine







FIND THE PICTURES ON OUR WEBSITE



### A W A R D S C E R E M O N Y



#### THE LIST OF WINNERS THIS YEAR IS AS FOLLOWS:

#### Worldwide

1st 7 Worldwide Logistics 2nd C.H. Robinson 2nd Noatum Project Cargo

#### Europe

1st 7 Worldwide Logistics 2nd AC Project & Forwarding

#### Africa

1st OMA Group 2nd Heavy Industry Logistics Asia + Oceania

1st CTO Global Logistics 1st PT. Logistic One Solution 2nd Kodan Solutions 2nd Network Project Logistics

**Americas** 1st C.H. Robinson 2nd CTO Global Logistics 2nd Tuscor Lloyds

Middel East 1st Polaris Shipping Agencies 2nd Al-Rashed International Shipping

#### **Congratulations to you for the great work!**

#### EPN MAGAZINE Q3 - 2023

## OUR VIDEOS

EPN



"Dear fellow members,

even between current successful meetings with partners from our logistics sector, just intensified after returning from the 2nd Annual Meeting of Exclusive Project Network in Budapest.

Please allow me to share with you some impressions from this specially mentioned meeting in the form of an interview video recorded in Budapest.

As one of the CEO's of EPN with years of experience in Project Cargo and through my own logistics company: Logimar, it was a pleasure to have had so many fruitful conversations with you on site.

So once again a big thank you for your active and successful participation."



EPN - 2nd Annual Meeting Budapest

We are still highly impressed by the cordial, warm and professional atmosphere, which we still look back on with gratitude.

• Marcello Saponaro



/IP TICKETS

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ANTWERP

Get ready to dive into the heart of the maritime breakbulk world. AntwerpXL, the only dedicated event of it's kind in Europe, is back and bigger than ever. With over 3700 leading cargo owners, EPCs, freight forwarders, ports, and more, it's a global gathering like no other.

Join representatives from Caterpillar, Sumitomo, Vestas, McDermott, Tata Steel, Fluor, Siemens, Damen, Stora Enso, GE Vernova Offshore Wind, Shell, Manuchar, Senys, BP, Denys, Desmet Ballestra and many more who have already registered.

#### 28-30 NOVEMBER 2023

## **REGISTER TODAY**

- IPL KAZAKHSTAN
- CROWLEY GOVERNMENT SERVICES
- UNITED DEVELOPMENT
- GLOBAL LOGISTICS PROJECTS



Our Members add special value to our network

## MEMBERS UPDATE

EXCLUSIVE PROJECT NETWORK



### CROWLEY GOVERNMENT SERVICES

We are glad to announce that Crowley Government Services has joined EPN as a member from Dominican Republic and Puerto Rico.

#### **ABOUT CROWLEY GOVERNMENT SERVICES**

Crowley has been partners in arms with government for over 129 years— at home and abroad, in peacetime and war. Their partners include the U.S. Department of Defense and U.S. Transportation Command (USTRANSCOM), Department of Homeland Security and other federal and state agencies. With every customer and project, Crowley provides synchronized supply chain and transportation government solutions tailored for the mission, grounded in experience and optimized using the most advanced technology from commercial industry.

#### Services:

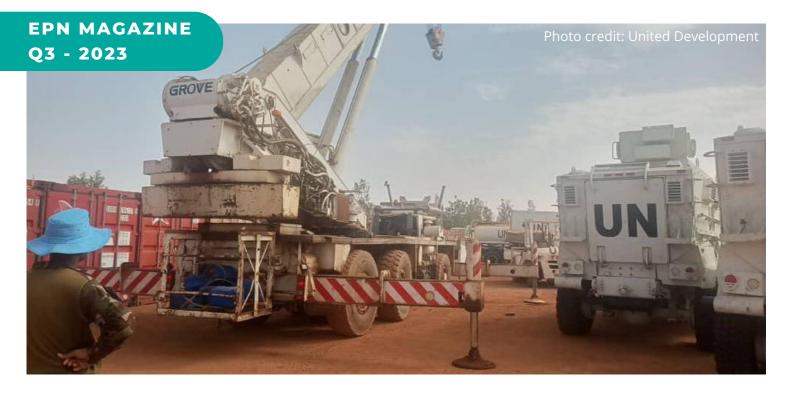
- Expeditionary Logistics
- Supply Chain Solutions
- Maritime Solutions
- Energy Solutions
- Technology Solutions







www.crowley.com



## **UNITED DEVELOPMENT**

We are glad to announce that United Development has joined EPN as a member from Cameroon, Chad and Central Africa Republic.

Deliver time and time again through having the capabilities and mindset to do so.

NEVER TOO LARGE OR COMPLEX

United Development has the capabilities to organize domestic or international transportation of large, heavyduty, high-value, or complex pieces of equipment.

#### SERVICES

- TRANSPORT & LOGISTICS
- SUPPLY CHAIN MANAGEMENT
- SUPPORT SERVICES

#### ABOVE AND BELOW GROUND

FROM THE GAS FIELDS IN CANADA TO CHILEAN MINES

UD can support different businesses from small companies to large multinationals, civil infrastructure and construction industries with the full range of our services.

Companies are dependent upon them to provide both routine and emergency support, ensuring continuity of production at all times.







udfze.com



## **GLOBAL LOGISTICS PROJECTS**

We are glad to announce that Global Logistics Projects has joined EPN as a member from Switzerland.

#### ABOUT GLOBAL LOGISTICS PROJECTS

Global Logistics Projects is the company for complex transport solutions. As pioneers in worldwide project logistics they operate between tradition and innovation. Flat hierarchies, short decision-making paths, personal service, tailor-made transport solutions and absolute reliability allow them to always act flexibly and promptly for the benefit of their customers.

They see themselves as a provider of service:

A comprehensive and personal service has been the first objective since forming the company.

#### Services:

- TABLE OF CONTENT
- SPECIAL TRANSPORTS
- OCEAN FREIGHT
- AIR FREIGHT
- ROAD
- VALUE-ADDED SERVICES
- WORLDWIDE NETWORK AND MEMBERSHIP







globallogisticsprojects.ch



## IPL KAZAKHSTAN

We are glad to announce that IPL Kazakhstan has joined EPN as a member from Kazakhstan.

#### **ABOUT IPL KAZAKHSTAN**

Their company is a team of professionals in it's field and has experience in implementing more than 900 projects. Every year they get more and more experience in complex but successful projects.

OIL Kazakhstan currently has more than 60 specialists in 5 branches located in strategically important cities of Kazakhstan.

For more than 10 years in the logistics market, they have gained tremendous experience. Their company meets the ISO 9001-2015 quality standards. Qualified specialists of their company in Kazakhstan and abroad, timely provide a full range of logistics services, customs clearance, as well as services in the field of licensing and certification.

#### Services:

- ROAD FREIGHTAGE
- AIR FREIGHT
- RAIL FREIGHT
- CUSTOMS BROKERAGE







www.ipl.kz

Take a look at our featured articles about current trend in logistics industry.



## Scan this code to visit our Member area!

Contacting is an important keystone of our network. **It's easier together.** 

Unstable economy hurts Port of Antwerp-Bruges throughput

#### EPN MAGAZINE Q3 - 2023

HOT NEWS

Photo credit: Pexels

After nine months, the total throughput of Port of Antwerp-Bruges was 204.4 million tonnes, a drop of 6 per cent compared to the same period last year. The drop, looking at the percentage, was similar to that of the port of Rotterdam, with the reasons for the decline in throughput being the same.

The still unstable geopolitical and economic conditions are negatively impacting demand for container traffic around the world, while the picture is still mixed for other cargo flows.

Thanks to the strong international position of the unified port, for which sustainable growth remains the priority, the market share of the container segment is growing compared to the other ports in the Hamburg – Le Havre range.

The Eurozone economy is under pressure from interest rates, which have risen sharply. Despite the drop in energy prices, the global economic situation also remains volatile and future indicators point to a continued economic downturn. As a result of this uncertain economic climate, containerised trade flows are falling around the world.

#### UNSTABLE ECONOMY HURTS PORT OF ANTWERP-BRUGES THROUGHPUT

#### You can read the full article HERE

For Port of Antwerp-Bruges, this is reflected in a 6.5 per cent drop in container throughput in terms of tonnage, and 6.8 per cent in TEUs, compared to the same period in 2022. Despite the decline in container throughput, Port of Antwerp-Bruges' market share in the Hamburg – Le Havre range nevertheless grew by 1 per cent point, to 30.6 per cent in the first half of this year.

#### Breakbulk in line with pre-covid period

Conventional breakbulk is holding up relatively well despite the weak economic climate, with throughput volumes in line with the pre-covid period. Compared to the same period in 2022, which was marked by a strong post-covid recovery, throughput is down 18.7 per cent, reaching 7.8 million tonnes. Due to a drop in European steel production and lower demand, the throughput of steel, the main commodity group within this segment, is down 17.6 per cent.



## NEW SERVICE AVAILABLE

We made an agreement with an external German auditing company, that will enable members to become an approved project forwarder certified by them.

This well known certifier will need you to reply to the attached questionnaire and if all can be answered positive, you are entitled to get the approvement-certificate thus helping you to build even more trust with your valued customers.

FOR MORE INFORMATION, PLEASE CONTACT US ANYTIME AT: INFO@EPNETWORK.NET EPN MAGAZINE Q3 - 2023

## QUALIFIED MEMBERS/PARTNERS

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## **OF EPNETWORK**

Download your EPN Stickers

### Qualified Members/Partners of EPNetwork

Let's grow together

Do you use our EPN membership stickers yet, which you can place on the website and in your email signature?

#### How to implement?

Please use the linked version in the first instance. If you need help please don't hesitate to contact us and we will make your personal signature.





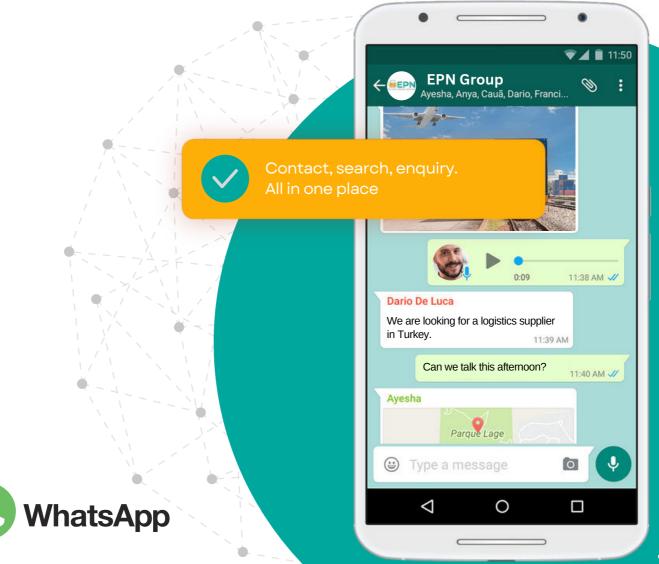
## Stay connected with EPN Members and Partners

Contact, search, enquiry:

Everything in one area.

We value the opinions and personal contact of our members and partners.

Therefore we like to use innovative approaches and new ideas that simplify and speed up the process of keeping in touch.







Visit our website and social media to learn more about us



Or send your questions to our email info@epnetwork.net