

EXCLUSIVE PROJECT NETWORK

MAGAZINE

Q 2 - 2 0 2 3

We are EPN!

Learn more about all of our new Members and Partners, from the company background to the services they offer.

Take a look at our featured articles about current trend in logistics industry.

Who we are

The Exclusive Project Network is a global group of high-class experts in the field of project – and heavy lift – logistics.

Annual Meeting

As we value personal relationships, we also have an Annual Meeting. A great chance to meet fellow members in person and build relationships to generate more businesses.

Basic principles

- One Country - One Member
- Only qualified companies may join
- Membership fee related to the GNP of each
- Country, thus having a more fair cost-system

www.epnetwork.net



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WELCOME

A message from our Manager

Photo credit: Pexels

HELLO DEAR ONES,

I hope you are all doing well.

Currently, we are in insane times all over the world, so we appreciate the positive thoughts we have in connection to our very soon upcoming 2nd AGM.

Our planning is in the final stages and the registration deadlines have passed.

We will very soon be providing you with your credentials to vote for your online meetings via our Mojo software.

Please remember, the sooner you start voting for your 1-2-1 meetings, the more opportunities you will have.

PS. If you haven't registered yet and still want to participate, I kindly ask you to do so this week. After that we will not be able to register any more due to the organization and bookings. Thank you for your understanding.

Until then, I remain with warmest greetings and in joyful anticipation of finally seeing you again in September,

Josefine Draxdorf
(Network Manager)



BUDA PEST

AGENDA



Day One

10.09.2023

15:00 Registration at Radisson Blu Beke Hotel
"Enjoy a historical atmosphere with modern comfort"
Built in 1983, the elegant, traditional exterior of the Radisson Blu Beke Hotel blends well with the Pest skyline, while the modern interior is a contemporary touch.



17:00 Standing Reception at Radisson Blu
19:00 Welcome Dinner at Radisson Blu

Enjoy your first night of the Annual Meeting with international dinner and delicious Hungarian cuisine of our selection, along with live music.



FOR MORE INFORMATION, PLEASE CONTACT US ANYTIME AT:
INFO@EPNETWORK.NET



Day Two

11.09.2023

09:00 - 11:00 Introduction and Speeches
11:00 - 11:40 Group Photo & Coffee break
11:40 - 13:00 One-2-One Meetings
13:00 - 14:20 Lunch
14:20 - 17:00 One-2-One Meetings
18:00 Departure from hotel with busses
19:00 Gala Dinner at Haraszthy Winery



After a long day of meeting, we will have a nice dinner at Haraszthy Winery. Taking advantage of the surroundings, you can enjoy your dinner after a live band music in a pleasant and natural, but also modern place. After dinner, we will be guided through a short wine tasting by sommelier Haraszthy. The party takes over for the rest of the evening with DJ.

OPEN END



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Day Three

12.09.2023

09:30 - 10:50 OneZone meeting session
10:50 - 11:20 Coffee break
11:20 - 13:00 OneZone meeting session
13:00 - 14:20 Lunch
14:20 - 15:40 OneZone meeting afternoon session
15:40 - 16:10 Coffee break
16:10 - 17:10 OneZone meeting session
18:00 Departure from hotel with busses
19:00 Dinner at New York Cafe
"The most beautiful cafe in the world"



Words cannot adequately describe New York Cafe, one Budapest's most famous attractions. Built in neo-renaissance style, with marble columns, sparkling chandeliers, stunning frescoes, and gilded details, the cafe transports you to another era.



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**CLICK HERE TO DOWNLOAD THE
AGENDA WITH PRICE PACKAGES**

BUDAPEST



EXCLUSIVE PROJECT NETWORK

2ND ANNUAL MEETING 10TH - 12TH SEPT. | 2023

B E C O M E A N E V E N T
S P O N S O R



RADISSON BLU



HARASZTHY WINERY



NEW YORK CAFE



BUDAPEST
2ND ANNUAL MEETING

EPN
EXCLUSIVE PROJECT NETWORK

10TH - 12TH SEPT. 2023

Sponsorship PACKAGES

Our EPN Annual is a networking event for freight forwarders from around the world that our members and partners look forward to throughout the year.

The conference serves as a reliable and effective networking hub for industry professionals and logistics executives to build and develop strong relationships with international network freight forwarders. In addition to exceptional networking opportunities, our AGM provides the opportunity to connect with industry leaders.

Through our respective sponsorships, we will additionally fully promote your company during our EPN event as well as on our webpage and social media channels, but read more below.

<p>3 services speech line</p> <ul style="list-style-type: none"> Your company name/logo will be prominently displayed during the event. Placement of your company logo (full size) close to the reception desk in the dinner space / inside EPN. Free drink with Key Speaker during 12-1 meetings. Company description in our conference brochure. Company recognition during the Welcome Dinner. Hyperlink to logo on conference platform website in morning of sponsorship on our social media channels. 	<p>Welcome Dinner / Quiz</p> <p>3,000€</p>
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BUDAPEST
2ND ANNUAL MEETING

EPN
EXCLUSIVE PROJECT NETWORK

10TH - 12TH SEPT. 2023

Sponsorship PACKAGES

<p>Headset Sponsor</p> <p>1,000€</p>	<ul style="list-style-type: none"> Placement of your company logo on the Headset / beside EPN. Company description in our conference brochure. Hyperlink to logo on conference platform website in morning of sponsorship on our social media channels.
<p>Booth Sponsor</p> <p>1,000€</p>	<ul style="list-style-type: none"> Placement of your company logo on the Booth / beside EPN. Company description in our conference brochure. Hyperlink to logo on conference platform website in morning of sponsorship on our social media channels.
<p>Coffee Break Sponsor</p> <p>2,000€/day</p>	<ul style="list-style-type: none"> Your company name/logo will be prominently displayed during the meeting. Company description in our conference brochure. Company recognition during the meeting. Hyperlink to logo on conference platform website in morning of sponsorship on our social media channels.
<p>Platinum</p> <p>7,000€</p>	<p>SOLD OUT</p>

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Contact us
info@epnetwork.net

Click here to download the sponsorship packages



OUR SPONSOR



SaCeMa Nordic Projects

A big thank you to
Sacema Nordic Projects
for sponsoring our Pens.



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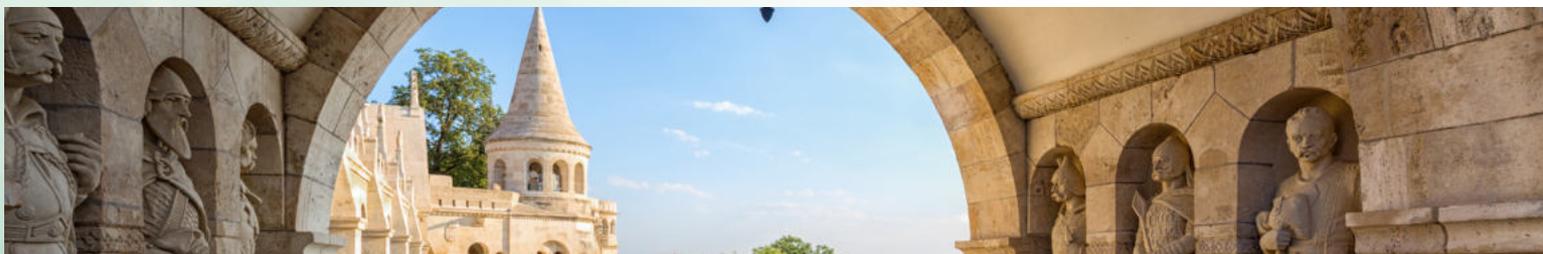
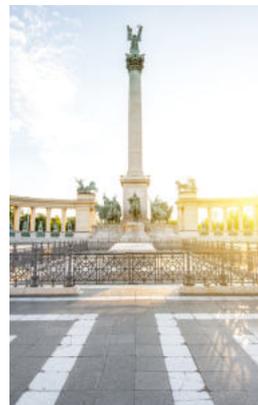
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PLATINUM PACKAGE



A big thank you to
7 Worldwide Logistics
for sponsoring our Platinum Package.



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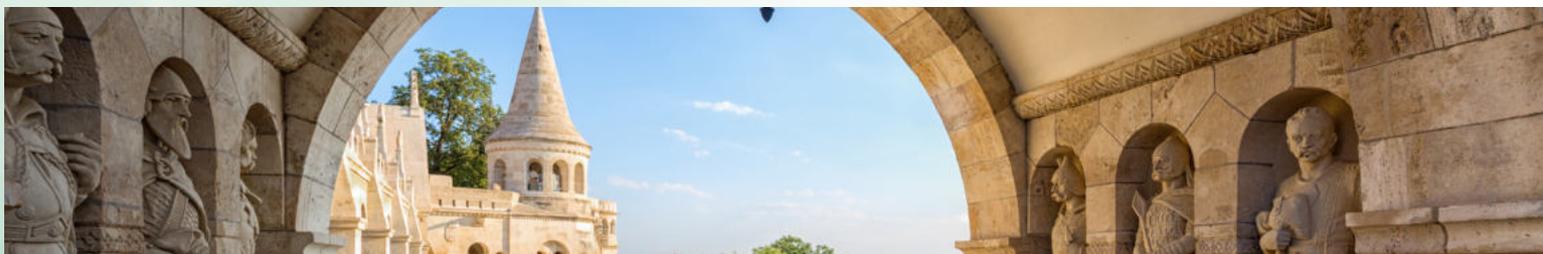
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NOTEBOOK



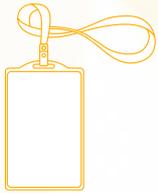
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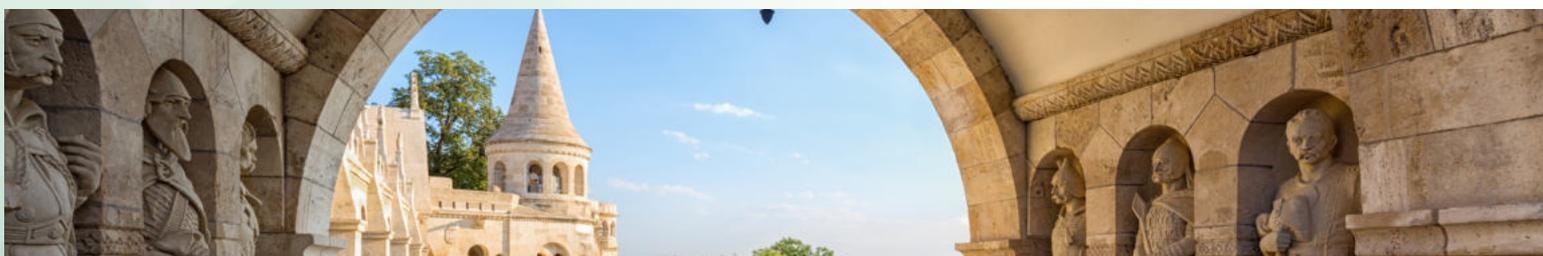
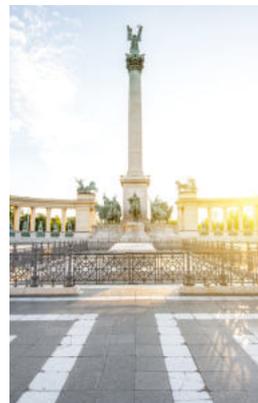
OUR SPONSOR



LANYARD



A big thank you to
Tandem Logistics
for sponsoring our Lanyard.



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NEW SERVICE AVAILABLE

We made an agreement with an external German auditing company, that will enable members to become an approved project forwarder certified by them.

This well known certifier will need you to reply to the attached questionnaire and if all can be answered positive, you are entitled to get the approvement-certificate thus helping you to build even more trust with your valued customers.

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EXCLUSIVE PROJECT NETWORK

MEMBERS UPDATE

Our Members add special value to our network

- **QUANTUM AIR & SEA ZAMBIA**
- **UPF GROUP**
- **NOATUM PROJECT CARGO**
- **ARAMEX**
- **PINTO BASTO**
- **PELICAN CARGO SERVICES**
- **AUSTROMAR KFT.**
- **FORMAG GROUP**
- **FORMAG-BAKU**



QUANTUM AIR & SEA ZAMBIA

We are delighted to announce that QUANTUM AIR & SEA ZAMBIA is our EPN Member representing the Zambia 🇿🇲

ABOUT QUANTUM AIR & SEA ZAMBIA

Established in 1979 as MCS Freight Ltd in Malawi having rebranded to Pelican Cargo Services Ltd in 2015. Their team brings with them a wealth of experience spanning decades, leading the company and laying the foundation for future growth.

They work hard to deepen their relationship with their customers and partners to support their evolving needs, as well as the needs of the customers they serve.

They specialise in inland transport (including transit clearance and bond facility) from Dar Es Salaam port and Beira port to Malawi, Zambia, Zimbabwe, East DRC.

SERVICES

- INLAND TRANSPORTATION
- CUSTOMS BROKERAGE
- PROJECT CARGO HANDLING
- WAREHOUSING





Photo credit: UPF GROUP

UPF GROUP

We are glad to announce that UPF GROUP has joined EPN as a member from Mozambique 🇲🇵

ABOUT UPF GROUP

UPF is a smaller, agile outfit group of Logistics companies with a significant backing from several partners from United Shipping Group that provides all types of transportation modes, with a special focus on the European and African trade.

The company was founded in January 2023 with own offices in Denmark, Tanzania, Mozambique and slowly adding more.

In UPF Group they aim to have the regional knowhow in Africa with the support from their strong team in Europe, with direct contact to the clients and not least fellow forwarders that they also aim to support.

SOME OF THEIR SERVICES:

- TRUCKING OF CARGO USING ALL TYPES OF TRAILERS
- SEA FREIGHT LCL AND FCL CONTAINERS, FLAT RACKS
- CHARTERING OF VESSELS
- STEVEDORING AND OTHER PORT RELATED ACTIVITIES
- JACKING / SKIDDING AND CRANE OPERATIONS





NOATUM PROJECT CARGO

We are delighted to announce that Noatum Project Cargo has joined EPN as a member from Turkey 🇹🇷

ABOUT NOATUM PROJECT CARGO

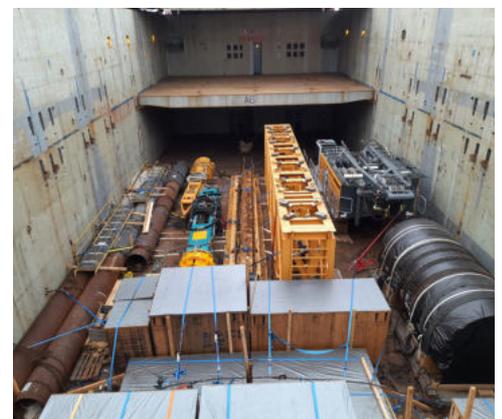
Noatum Project Cargo is the project cargo specialized division of a leading company in Supply Chain Management and positioned within the top 50 freight forwarders worldwide.

In Noatum Project Cargo they provide highly specialized logistics solutions for industrial clients. With global coverage, their activity includes sectors such as: Offshore wind, oil & gas, power, renewable energies, mining, rail stock or port equipment, as well as any other sort of industrial cargo.

With a 100% service oriented philosophy, their customer satisfaction is of main target, and it's gained by carefully planning and continuous improvement, keeping high standard levels of professionalism and transparency.

SERVICES

- TRANSPORT ENGINEERING
- ROUTE STUDIES
- DOOR TO DOOR TRANSPORTATION
- CUSTOMS CONSULTATION
- VESSEL CHARTERING
- RIVER TRANSPORTATION
- POSITIONING OVER PEDESTALS





ARAMEX

We are glad to announce that Aramex has joined EPN as a member from Oman 🇴🇲 and Lebanon 🇱🇧

ABOUT ARAMEX

Since its foundation 40 years ago, Aramex has grown to become a global leader in the logistics and transportation industry, recognized for its customized and innovative services for businesses and consumers.

Listed on the Dubai Financial Market (DFM) and headquartered in the UAE, their location bridges the path between East and West, enabling their reach to more customers with the provision of effective and innovative logistics solutions worldwide.

Aramex operates through four well-defined business products which offer scale, diversification and an end-to-end service offering for customers, and also support the Company's efforts to capture greater global market share within both the B2C and B2B customer segments.

These products are:

- International Express, which includes Aramex's Parcel Forwarding Business (Shop & Ship and MyUS).
- Domestic Express
- Freight-Forwarding
- Logistics & Supply Chain Solutions





PINTO BASTO

We are glad to announce that Pinto Basto has joined EPN as a member from Angola 🇦🇴

ABOUT PINTO BASTO

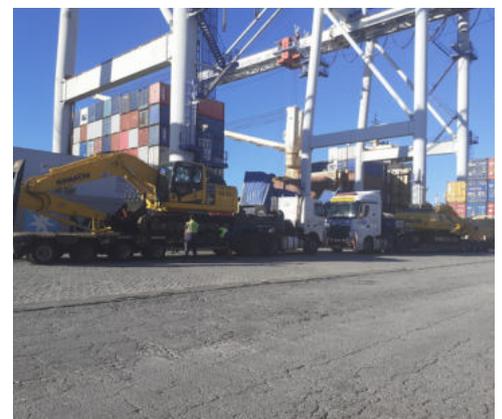
Two centuries of experience at the service of Angola

Angola will always be considered to be the company's first step in internationalisation. Their company was able to understand and respect the local culture, whilst remaining loyal to our principles and values. They also made use of over two centuries of experience in developing solutions that were suitable to markets with different characteristics.

Their experience proved to be a recipe for success, which has now given us market leadership and an active role in the development of Angola, becoming a benchmark company in Western Africa.

ACTIVITIES

- SHIPPING AGENTS
- EXPRESS TRANSPORT
- P&I CLUBS
- FORWARDING AND CUSTOMS AGENT
- TRUCKING
- AIR CARGO
- LOGISTICS
- SURVEYING AND INSPECTION SERVICES



www.pintobasto.com



PELICAN CARGO SERVICES

We are glad to announce that Pelican Cargo Services has joined EPN as a member from Malawi 

ABOUT PELICAN CARGO SERVICES

Pelican Cargo Services Ltd commenced business in the year 2013 as a Road Transporter, and in the year 2015 the company absorbed the business of one of the leading Customs clearing and freight handling companies in Malawi, MCS Freight Limited, which was founded in 1979 (and ceased operating in 2015).

The senior management of MCS Freight Limited, having joined Pelican Cargo Services Ltd, brought with them a wealth of experience spanning decades, leading the company, and laying the foundation for future growth . Through restructuring and redistribution of resources, Pelican Cargo Services aligned its focus to provide a “door to door containerized service” to and from Malawi.

Now, in conjunction with their UK based Principal Freight Forwarder, with a network of worldwide agents, Pelican Cargo Services Limited is ideally placed, and strives to provide a hassle-free, customised service for shipments to and from Malawi.





AUSTROMAR KFT.

We are glad to announce that Austromar Kft. has joined EPN as a member from Hungary 

ABOUT AUSTROMAR

Austromar is a member of group OSK. It is acting as an independent and neutral NVOCC offering all kinds of ocean freight and related services.

Austromar provides services to freight forwarders since 1990 In the Czech, Slovak, Austrian, and Hungarian markets.

Even though Hungary does not have a seaport, the cargo transportation of the complex project can safely remain in Hungarian hands.

Due to the geographical characteristics of the country, Austromar can reach the ocean port with 3 different transport methods depending on the nature of the goods: Road - Railway - River. Based on its risk assessment guidelines, Austromar finds the optimal way to implement it.

"Solution for hinterland"





FORMAG GROUP

We are glad to announce that Formag Group has joined EPN as a member from Moldova 🇲🇩

ABOUT FORMAG GROUP

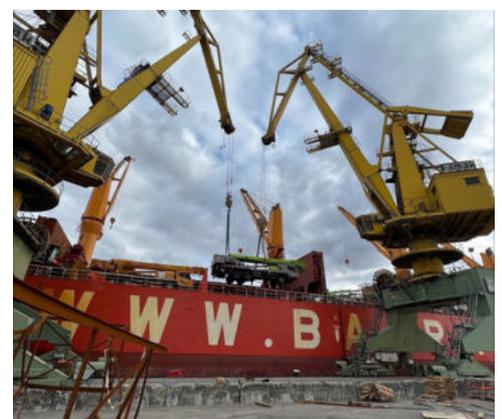
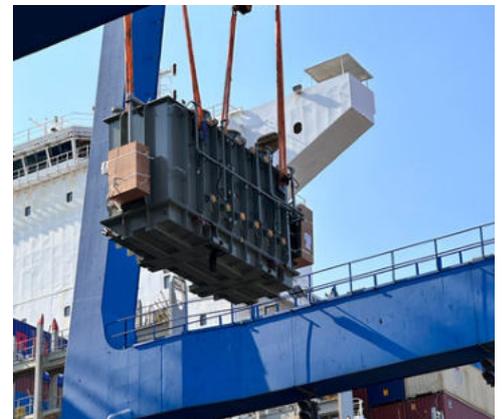
They have been carrying and forwarding cargoes of their customers, providing ship agency and brokerage services since 1992. The experience they gained is enough to solve any transport tasks that their customers and partners might have.

They believe that the long-term cooperation is a key to success. That is why it is amongst their top priorities to make sure that a customer, who worked with them once, will happily choose them again.

Having successfully operated for two and a half decades, they acted as an agent for such container shipping lines as China Shipping Container Line, United Arab Shipping Company, BULCON & Maruba, and cruise lines — Holland America Line, Princess Cruises and Seabourn.

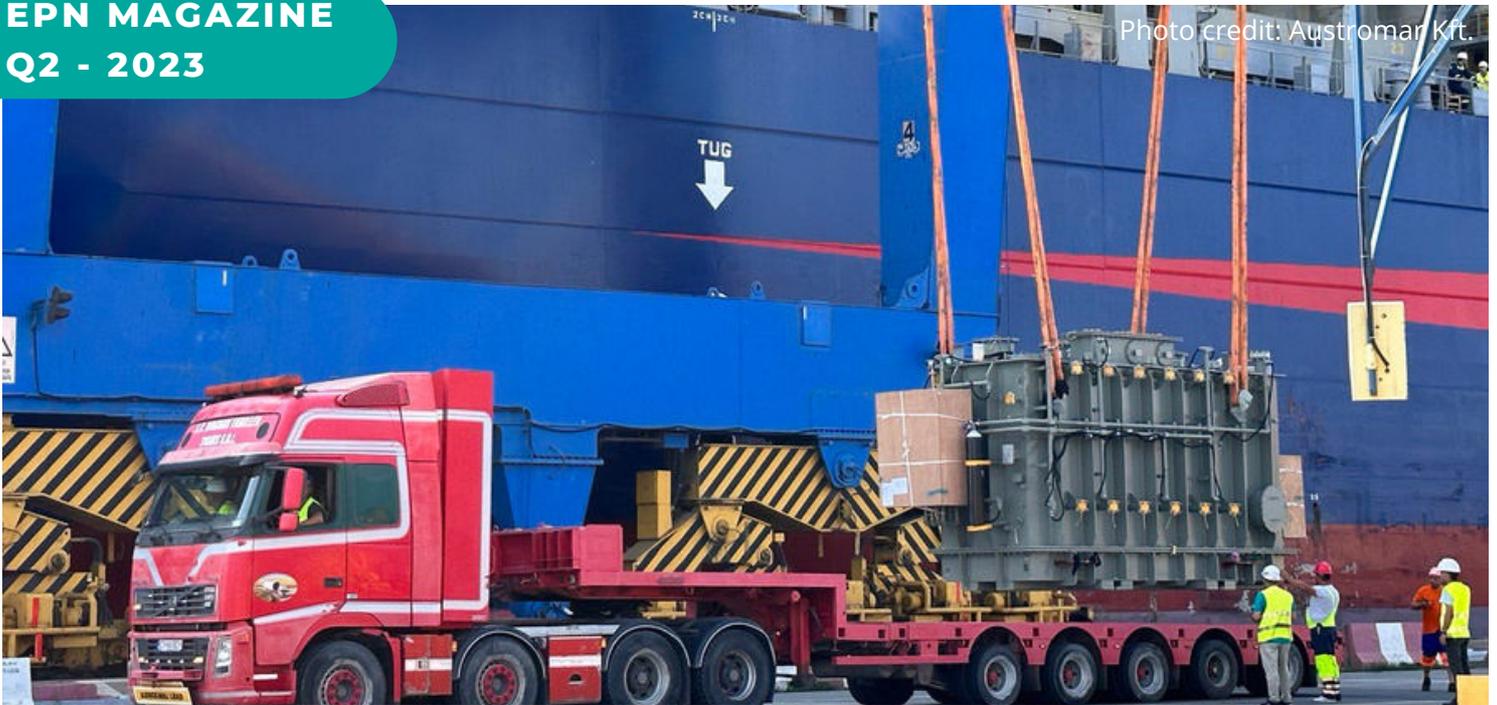
SERVICES

- Ship agency
- Project cargo
- Freight forwarding
- Shipbroking



formag.group





FORMAG-BAKU

We are glad to announce that Formag-Baku has joined EPN as a member from Azerbaijan 

ABOUT FORMAG-BAKU

The definition of carriage is quite simple – take goods in one point and transfer them to another. This could be done by any transport company. But to provide this service with the maximum profit and convenience for cargo owner is an art. Formag has mastered this kind of art.

The company holds the leading positions in the market of freight forwarding for several decades. The key to success for Formag is sustainable development and long-term and mutually beneficial relations with customers.

SERVICES

- SEA FREIGHT
- AIR TRANSPORTATION
- MOTOR TRANSPORTATION
- PORT FORWARDING
- RAILWAY TRANSPORTATION
- TRANSSHIPMENT AND WAREHOUSE COMPLEX
- TRANSPORTATION IN TANK CONTAINERS AND FLEXITANKS
- AGRO LOGISTICS
- CARRIAGE OF OVERSIZED AND HEAVY GOODS
- INSURANCE AND CUSTOMS CLEARANCE OF CARGOES
- LCL DELIVERIES



www.formag.com

 FORMAG
FORWARDING

FEA TUR ED ARTICLES

Take a look at our featured articles about current trend in logistics industry.



Scan this code to visit our Member area!

Contacting is an important keystone of our network.

It's easier together.

Modular construction is a growing challenge for heavy lift and project cargo

HOT NEWS



Photo credit: 7 Worldwide Logistics

MODULAR CONSTRUCTION IS A GROWING CHALLENGE FOR HEAVY LIFT AND PROJECT CARGO

You can read the full article [HERE](#)

Modular construction is not only becoming prominent as of recently, but is also becoming quite a challenge for the heavy lift and project cargo industry. Modular construction is a process that involves building structures or components in factories or off-site locations, then transporting and assembling them on-site.

In its recent monthly consultant outlook, MBM Consultancy notes that it also poses opportunities for the industries responsible for transporting, installing or removing large and heavy modules, such as bridge decks, accommodation units, power plants or refineries. These modules often require special vessels equipped with cranes or derricks that can perform heavy lift operations at sea or at ports.

Increasing size

One of the challenges is the increasing size and weight of the modules, which can exceed the lifting capacity and outreach of the existing vessels and equipment. As an example, MBM Consultancy noted, in 2023, Jumbo-SAL Alliance transported a 1,600-tonne leg encircling crane

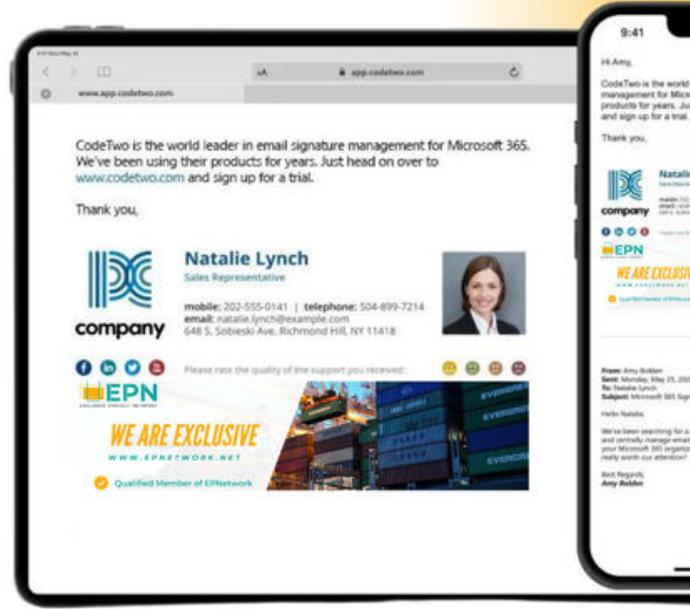
for DEME Offshore Wind Installation Vessel Sea Installer using its heavy lift vessel MV Svenja. The industry needs to invest in new technologies, equipment and skills that can enhance its capabilities, efficiency and safety to handle such mega-modules.

Diverse and complex

Another challenge, MBM Consultancy said, is the increasing complexity and diversity of the modules, which can vary in shape, dimensions, materials and functions. For example, in 2023, deugro and Roll Group delivered several oversized and out-of-gauge cargoes for TPSK project in Vietnam, including a 1,000-tonne reactor vessel.

The industry needs to adopt digital tools that can improve communication, coordination and visibility across the supply chain; use advanced lifting equipment that can adapt to different load characteristics and lifting requirements; or train its workforce to acquire new skills and competencies, the consultancy said.

QUALIFIED MEMBERS/PARTNERS OF EPNETWORK



Download
your EPN
Stickers

Qualified Members/Partners of EPNetwork

Let's grow together

We are delighted to have so many members/partners and our network is growing. Another idea has led to the creation of EPN membership stickers, which you can place on the website and in your email signature.

How to implement?

Please use the linked version in the first instance. If you need help please don't hesitate to contact us and we will make your personal signature.



Stay connected with EPN Members and Partners

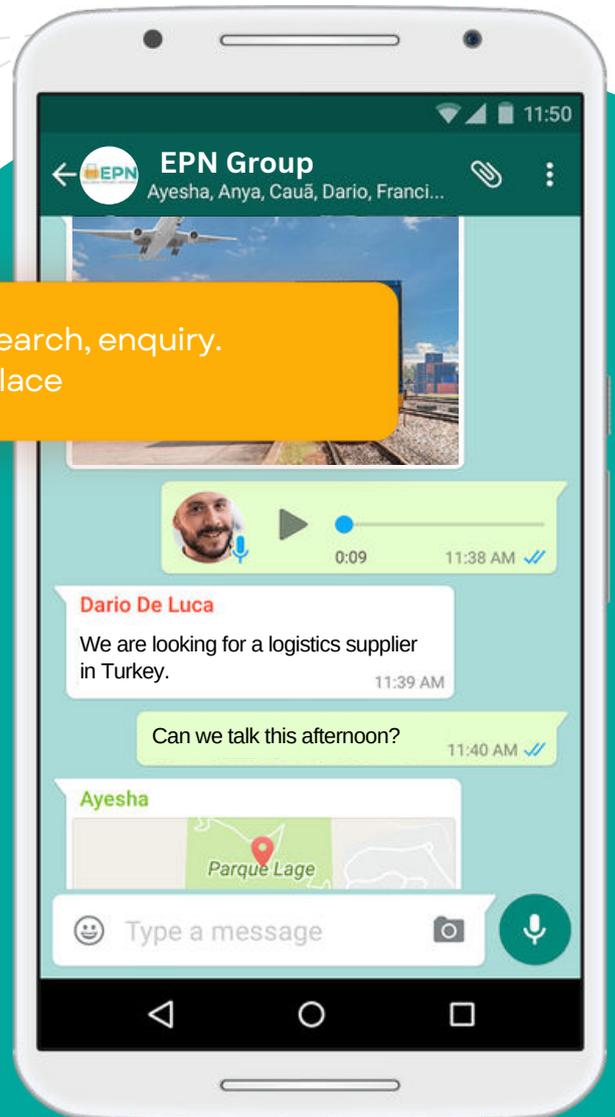
Contact, search, enquiry.
All in one place

We value the opinions and personal contact of our members and partners.

Therefore we like to use innovative approaches and new ideas that simplify and speed up the process of keeping in touch.



Contact, search, enquiry.
All in one place





2ND ANNUAL MEETING 10TH - 12TH SEPT. | 2023

JOIN US AT OUR

2ND ANNUAL MEETING BUDAPEST

SEPTEMBER 10 - 12

ONE 2 ONE MEETINGS | GALA DINNER
HUNGARIAN WINE | SIGHTSEEING

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Or send your questions to our email
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