

EXCLUSIVE PROJECT NETWORK

# MAGAZINE

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Photo credit: EPN

## We are EPN!

Learn more about all of our new Members and Partners, from the company background to the services they offer.

Take a look at our featured articles about current trend in logistics industry.

### Who we are

The Exclusive Project Network is a global group of high-class experts in the field of project – and heavy lift – logistics.

### Annual Meeting

As we value personal relationships, we also have an Annual Meeting. A great chance to meet fellow members in person and build relationships to generate more businesses.

### Basic principles

- One Country - One Member
- Only qualified companies may join
- Membership fee related to the GNP of each
- Country, thus having a more fair cost-system

[www.epnetwork.net](http://www.epnetwork.net)



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# WELCOME

A message from our Manager

Photo credit: Pexels

## HELLO DEAR ONES,

here´s our new member magazine we wish to share with you and we hope you enjoy while browsing through it.

At the same time I would like to take this opportunity to thank you on behalf of the whole EPN team for your understanding for the change of our 2nd AGM from Dublin to Budapest, we appreciate it very much and I am sure we will have a great time together in Budapest as well.

However, we will keep Dublin in mind with many wonderful locations for the following years and it is really only postponed.

Therefore we are pleased to announce and will publish the new agenda for our meeting in Budapest soon after Easter.

I know some of you would like to book flights early and mark the meeting in your calendar (Good news: the date itself has not changed, it remains **September 10-12, 2023**).

We are very thrilled to finally be able to see you again having a joyful and succesful time together. Furthermore we hope to meet you already before at the **Breakbulk Europe** at our own booth (**1G10**) in Rotterdam in June (6-8, 2023). We would be delighted to see you there.

We wish you enjoyable Easter time and a few quiet days with your families.

Sincerely yours,  
**Josefine Draxdorf**  
(Network Manager)

# BUDAPEST

## AGENDA

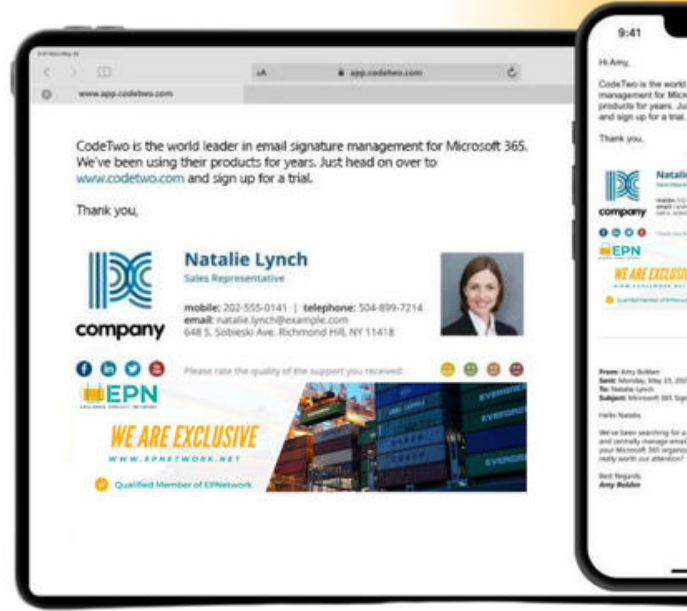
COMES AFTER EASTER

10.-12.09.2023

# 2ND EPN ANNUAL MEETING

[INFO@EPNETWORK.NET](mailto:INFO@EPNETWORK.NET)

# QUALIFIED MEMBERS/PARTNERS OF EPNETWORK



Download  
your EPN  
Stickers

## Qualified Members/Partners of EPNetwork

Let's grow together

We are delighted to have so many members/partners and our network is growing. Another idea has led to the creation of EPN membership stickers, which you can place on the website and in your email signature.

### How to implement?

Please use the linked version in the first instance. If you need help please don't hesitate to contact us and we will make your personal signature.



# Stay connected with EPN Members and Partners

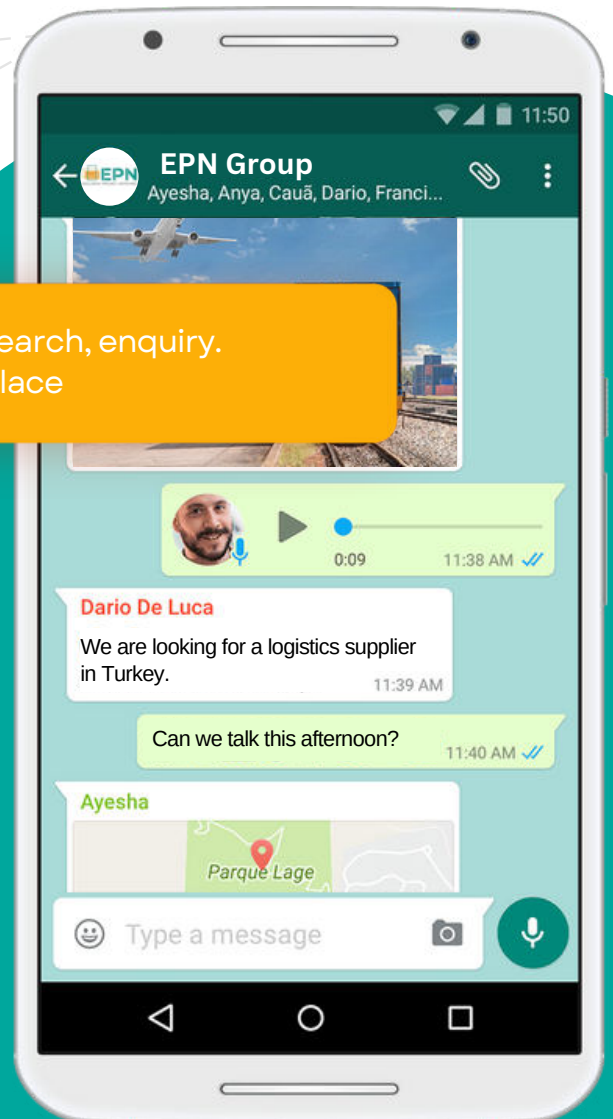
Contact, search, enquiry.  
All in one place

We value the opinions and personal contact of our members and partners.

Therefore we like to use innovative approaches and new ideas that simplify and speed up the process of keeping in touch.



Contact, search, enquiry.  
All in one place



# WOF SUMMIT

## OUR NEW COOPERATION PARTNER

Experience innovative logistics events in Central and Eastern Europe

WOF EXPO is a B2B event bringing business opportunities within the whole “New Europe” region.

The EXPO aims to address 360-degree aspects of the supply chain, including transportation, the latest available solutions and perspectives on future technologies, enlightening their potential to streamline processes, increase efficiency and control costs.

The first exhibition in Central and Eastern Europe connecting shippers, retailers, wholesalers, importers and exporters from vital industries such as mobility, healthcare, aerospace, agriculture, construction, energy and others, with the most up-to-date supply chain solution providers.



VIENNA, 2022



The conference programme will focus on the four main pillars: Digitalisation, E-Commerce, Green Deal and Automotive.

EXCLUSIVE PROJECT NETWORK

# MEMBERS UPDATE

Our Members add special  
value to our network

- **FIVESTAR CARGO SERVICES**
- **WOKER FREIGHT SERVICES**
- **SCM LOGISTICS**
- **FSL PROJECTS & LOGISTICS**



Photo credit: Fivestar Cargo Services

# FIVESTAR CARGO SERVICES

We are delighted to announce that FiveStar Cargo Services is our EPN Member representing the Philippines

## ABOUT FIVESTAR

Five Star was founded upon an idea: Each star should represent one of their core competencies.

Naturally, punctuality is a categorical imperative for them. Just-In-Time requires perfect preplanning - and in-process flexibility.

For their experienced experts reflecting each step of your freight's journey, neither bureaucratic hurdles nor blocked roads can pose a challenge. This confidence had to be earned: 20 years of experience taught them that no job compares to the next.

That's why every single order is being supervised by your personal point of contact.

## SERVICES

- AIRFREIGHT
- LOGISTICS
- OCEANFREIGHT







# WOKER FREIGHT SERVICES

We are glad to announce that Woker Freight Services has joined EPN as a member from Namibia

## ABOUT WFS

WFS is one of the oldest logistics companies in Southern Africa. It was formed in 1924 under the name of Maertins & Woker Limited. The company underwent various mergers and name changes during the past 90 years. Today it has given rise to a larger all-encompassing freight and marine services logistics company, called Manica Group Namibia.

They still provides the core clearing and forwarding services and has distinguished itself as the leader in freight logistics management. WFS is based in Walvis Bay, close to the port, and also has offices in Windhoek with support offices in Lüderitz. It has a highly competent staff compliment of more than 70 people.

WFS also enjoys access to specialised logistics and marine services aimed at enhancing its freight logistics service portfolio. Its international partnerships and well developed links with a vast number of reputable logistics agencies and freight forwarders ensure that all cargo reaches its destination in time and at the lowest possible cost.

WFS specialises in in-transit clearances including Road Bond facilities to Zambia, Angola, Botswana, Zimbabwe and the DRC. The company enjoys access to bonded and normal warehouse facilities, containerisation, air-freight support, ships' agency and stevedoring services.



[www.wfs.com.na](http://www.wfs.com.na)



## SCM LOGISTICS

We are delighted to announce that SCM Logistics has joined EPN as a member from Burkina Faso

### ABOUT SCM

Since 2016, SCM Logistics accompany importers and exporters in their international trade operations. They offer a wide range of services to optimize your operations. They are at the same time your forwarder, your logistics manager, your carrier and your advice on procedures and customs regulations in the ECOWAS area.

SCM Logistics ensure the organization and the integral management of the logistic chain of the goods of the corridors Abidjan-Ouagadougou, Lome-Ouagadougou and Tema-Ouagadougou until the delivery while passing by the formalities of transit and customs clearance.

### SERVICES

- AUTHORIZED CUSTOMS AGENT
- ADVICE AND ASSISTANCE IN LOGISTICS
- TRANSPORT OF GOODS
- HANDLING





## FSL PROJECTS & LOGISTICS

We are glad to announce that FSL Projects & Logistics has joined EPN as a member from Taiwan

### ABOUT FSL

#### 1980 - 2015

Top express corp. Professional freight forwarder for Luxury product

#### 2016 - 2022

Yvette & Torbjoern - FLS holding purchase Top express corp. and Rename as FLS Projects Taiwan. Focus on Turkey projects, transportation designer, tax exemption, chartering break bulk vessels & container vessel, road survey, permit for Taiwan & overseas projects

#### 2023 -

Yvette purchase shares of FLS holding & Rename from FLS Taiwan To FSL Projects & Logistics with global vision as Logistic architects

### CHARTERING VESSEL

#### including TC, Voyage charger, Charter space

- "Turn-Key", door to door project forwarding services
- Heavy lift and oversized cargo handling
- Full and part charter vessel chartering
- Project related airfreight charters and container shipments
- Project supervision and coordination
- Cargo loading / discharging supervision
- and more...



# FEAR ED ARTICLES

Take a look at our featured articles about current trend in logistics industry.



Scan this code to visit our Member area!

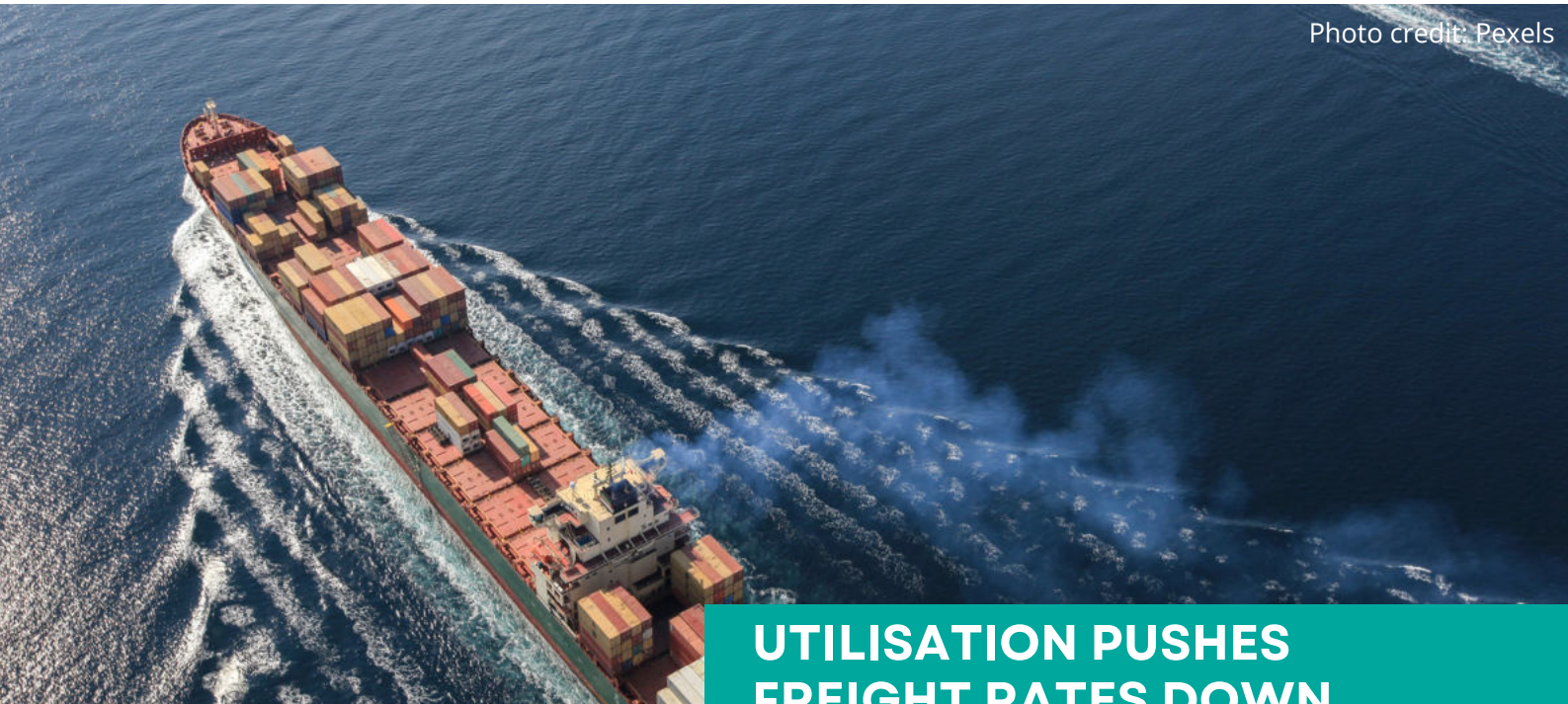
Contacting is an important keystone of our network.

**It's easier together.**

Utilisation pushes freight rates down, except Atlantic, reports Sea-Intelligence

# HOT NEWS

Photo credit: Pexels



Sea-Intelligence analysis shows that during the pandemic period, a mix of high demand and loss of capacity due to vessel congestion resulted in record vessel usage rates, which in turn resulted in a rise in spot rates, both of which peaked in February 2022.

However, vessel utilisation has fallen significantly since then; in the case of the Transpacific, it has now returned to pre-pandemic levels, whereas in the case of Asia-Europe, it initially fell below pre-pandemic figures but has now returned to pre-pandemic levels.

According to Sea-Intelligence, depending on whether utilisation is growing or declining, the dynamic between utilisation and market rates changes. When Transpacific utilisation was rising, spot rates stayed largely constant at a low level until a trigger point of around 90% nominal vessel utilisation caused a sharp rise in spot rates.

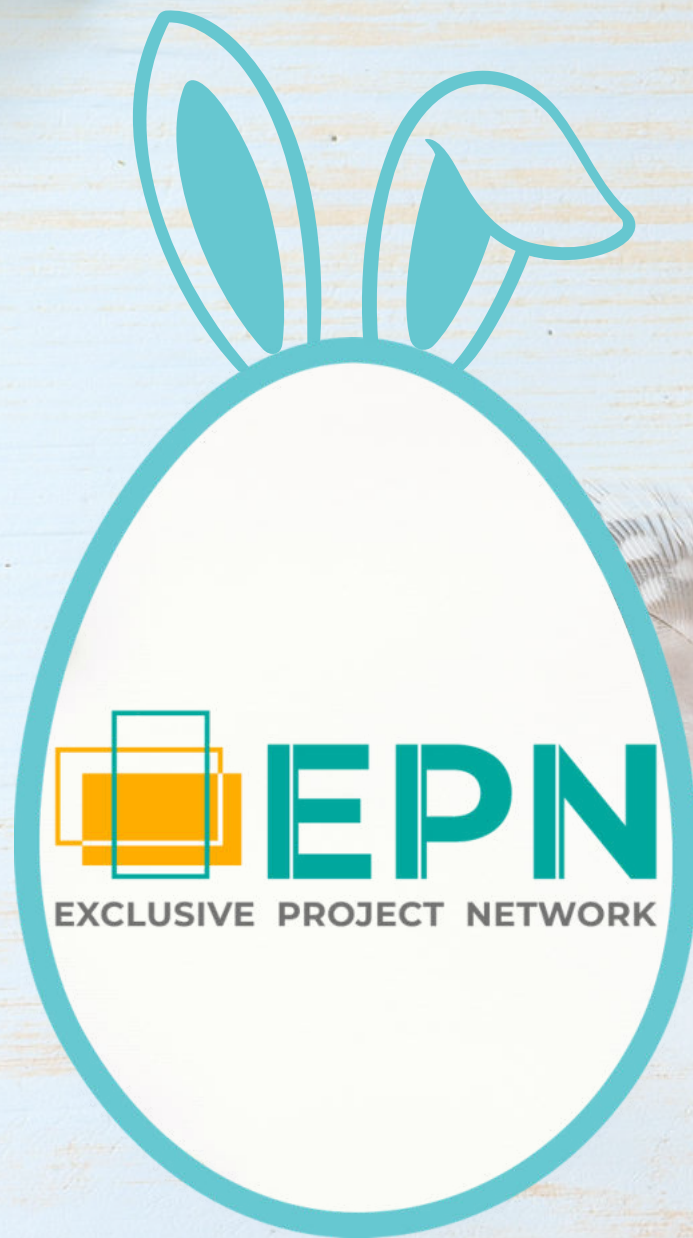
## UTILISATION PUSHES FREIGHT RATES DOWN, EXCEPT ATLANTIC, REPORTS SEA-INTELLIGENCE

You can read the full article [HERE](#)

"When utilisation levels started to decrease since the peak in February 2022, we see a much more linear relationship between utilisation and spot rates, as illustrated in Figure 1 for the Transpacific trade," said Alan Murphy, CEO of Sea-Intelligence.

Murphy went on to explain, "We see the same general pattern for Asia-Europe, although with a bit more noise. Overall, the rate developments in the Transpacific and Asia-Europe trades match expectations very well, if the assumption is a market operating with a close link between supply, demand, and pricing."

However, as Sea-Intelligence data shows, there appears to be no obvious link between utilisation and spot rate levels in Transatlantic traffic. Unlike the Transpacific and Asia-Europe trades, falling utilisation levels have so far had no effect on trade pricing, suggesting that another mechanism must be at work in setting rate levels for this particular trade.



# HAPPY EASTER

Enjoy this special weekend

Wishing you the hope and beauty of  
springtime and the promise of brighter  
days.

MEETING

OUR 2ND ANNUAL

ONE 2 ONE MEETING • GALA DINNER



MEET US IN BUDAPEST

KONTAKT

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Visit our website and social media to learn more about us



Or send your questions to our email  
[info@epnetwork.net](mailto:info@epnetwork.net)