



**EPN**  
EXCLUSIVE PROJECT NETWORK

*MAGAZINE*



Photo credit: C.H. Robinson

“  
**We are  
EPN!**

Learn more about all Members and Partners,  
from the company background to the services  
they offer

Take a look at our featured articles about  
current trend in logistics industry

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# WELCOME!

## A message from our CEOs

Welcome to the debut volume of the Exclusive Project Network (EPN) magazine!

As a celebration of our network, we are glad to release this magazine, to introduce our members to the world. Though we are young, the network has been growing fast, and it will continue to do so. We would like to give our warmest appreciation to our members and partners for the trust they give and also a very good cooperation.

We will continue our services and continuously improve our performance to give more value to members and partners. As the global economy keeps growing, networking plays a central role to expand our businesses. From new project opportunities to finding reliable partners, networking offers various benefits to companies, who want to reach global markets.

That is one of the reasons why we built EPN in the first place. We offer an all-in-one networking platform, so that you can save time and find a high quality partner, no matter how far it is. We believe we can achieve more by working together through this network. Furthermore, we are looking forward to seeing each other face to face in Oman, by the end of February 2022, in our first Annual Meeting.

**Jürgen Weyhausen**

CEO

Exclusive Project Network

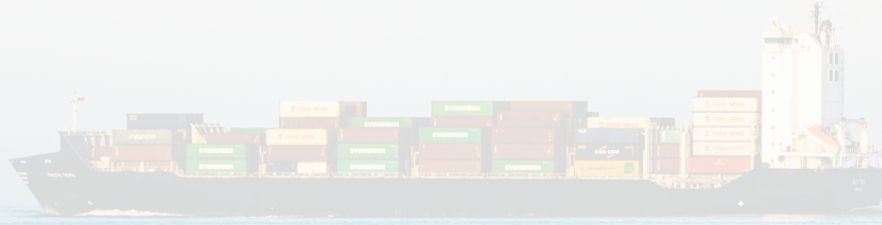
**Marcello Saponaro**

CEO

Exclusive Project Network

# MEMBERS INTRODUCTION





# WELCOME, READERS!

**Great news:** we are expanding our network more and more! It was such busy months as we are continuously adding more members in our platform. We are always committed to our members, to provide a networking platform that can connect businesses all over the world. With the expanding number of members, we believe that it can open so many doors to opportunities. In this section we will introduce our members that have joined us so far.



# 7 Worldwide Logistics

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*"Precision in shipping,  
passion for logistics"*

7 Worldwide Logistics (7WL) is an all-rounder in the global logistics industry with a special focus on project logistics and cross trades. Their dynamic, enthusiastic and experienced teams provide a high level of services covering all aspects of modern special projects logistics.



Photo credit: 7 Worldwide Logistics

Though young, they have years of experience in providing customized solutions for clients. They are always ready to provide bespoke services regardless of the shipment size and its mode (rail, sea, land or air). With passion for challenges, 7WL have completed a number of special projects, always meeting the expectations of clients.

With its office located in Bremen, they also operate through the network of partners globally. Over the years 7WL have mastered solutions for all kinds of cargos including breakbulk, heavy lift, out-of-gauge, RoRo and more. They also deal on a daily basis with chartering partial or full cargoes, heavy-lift-ships, coasters and special vessels.



# AC Project & Forwarding, SL

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AC Project was founded with the Association of a professional team with a long experience and great competencies in the logistics and transport market. It is their objective to provide services in an efficient, close and personalized way according to the needs of each client.

*"Connecting  
the earth"*



Photo credit: AC Project & Forwarding

With their dynamic team and know-how, they guarantee success in every transport they carry out. AC Project & Forwarding, S.L, is a multimodal transport company specializing in heavy weight and oversized shipments, RoRo cargos and turn-key projects.

As Freight Forwarders they offer services worldwide, groupage and container freight, including consulting services allowing clients to benefit from their expertise in export/ import/ cross trade. Scope of services include freight forwarders (FCL/LCL), road transports, abnormal transports, project cargo and cross trades.





# ADD GROUP LTD

ADDGROUP Ltd. is a globally diversified company with a network of production and commercial branches worldwide. They are engaged in logistics solutions, project cargo, relocation, moving and packing, warehouse and stock management, and vehicle sales.

ADD GROUP LTD is a privately owned Ghanaian company registered in 2017 to provide Logistics Solutions. Their sole purpose is to serve clients, and that is what they do to perfection, always!



Photo credit: ADD GROUP LTD

ADD GROUP provides precision transport solutions to clients. At ADD GROUP they just don't transport, but always consider every detail of the shipment to provide the best solution at all times. Services that ADD GROUP provide: heavy lifts logistics, sea freight, projects logistics, land and air freight.

Other than that, They have access to over 50,000 square meters of warehouse spaces, strategically positioned to facilitate your logistics needs and also providing relocation, moving and packing services.







# Agence Maritime Mohab

Agence Maritime Mohab is locally and worldwide well reputed for the high quality of its freight forwarding services in Tunisia as well as the skills and the infinite commitment of its employees.

Since its creation in 1972, Agence Maritime Mohab did not cease developing its activities to become one of the most requested logistics operators capable of satisfying the needs of its customers by assuring them personalized solutions.

*"The name  
synonymous of  
quality"*



Photo credit: Agence Maritime Mohab

What Agence Maritime Mohab offers:

- International sea transport : trailers Europe - Tunisia/containers/groupage
- International air transport : GSA of RAM / IATA since 1995 / CASS
- Bonded & private warehouses : logistics and SCM management
- Customs clearance : approved customs for more than 40 Years
- Project cargo : engineering/route survey/special authorizations and permits etc.
- Oil & gas logistics Algeria & Libya : Tunisia is a transit country for Hassi Messaoud/ Adrar/elephant filed etc.





# ALLFORT CO., INC.

***"We are always with  
you as reliable  
Japanese Partner"***

Allfort Co., Inc. is NVOCC company specializing in domestic and international forwarding service, multimodal transport including project cargoes.

They are also specialized in the transportation of all kinds of machinery and have extensive experience in over-dimensional & heavy lift cargo, as well as temperature controlled cargo around the world.



Photo credit: ALLFORT CO., INC.



They have Non-asset/Neutral partnership with the domestic relatives. Even though Japan is a small region, their partner covers all ports of Japan & specializes in each industry.

Some feature from Allfort:

- Direct interface between agents/supplier
- Contracts with most of the shipping companies on FCL, LCL, RORO, BB, CHARTERING and AIR.
- They owned their own HBL
- Represented in more than 500 ports around the world





# Barrus Projects

***"Your trusted partner in project & multimodal logistics"***

Barrus Projects has long experience for more than 20 years in project logistics, with 29 offices, along with more than 500 employees and is one of the fastest growing heavy haulage companies on the market offering tailored heavy haulage solutions.



Photo credit: Barrus Projects

Barrus Logistics is a valued and trusted partner on the international transportation arena. They carry out international transportation of various cargo via road, rail, sea and air modes of transport. They are always ready to offer the best and individually tailored routes for safe and timely transportation of your cargo, irrespective of its volume.

The advantage of Barrus Logistics intermodal and multimodal transport is that their in-house engineered solutions provide the most efficient use of multiple transport modes, thus improving lead times, reducing stock costs and keeping control over freight costs. Their transport combinations result in improved sustainability and carbon footprint reductions.





# B&B International Project

B&B International Project is a company specializing in logistics challenges. They have more than 20 years of experience in the transport of containers, industrial projects and heavy loads in difficult and risky areas.

*"Brave challenges"*

They will take care of your shipment, from the design and optimization phase to the execution of the transport of your goods through the coordination of several modes of transport. Their network of international agents allow them to take care of you from the first to the last kilometer.



Photo credit: B&B International Project

B & B International Project is your unique operational partner to ensure your international logistics. Close to customers, they offer a global service in response to specific needs, combining: air, rail, sea, logistics, road and regulations.



[www.bbi-project.com](http://www.bbi-project.com)





# Borna Seir Javidan

**"YES ! WE WIN !"**

Borna Seir Javidan (BSJ) is an expert in the field of logistics and transportation. With a deep know-how in those fields, clients have trusted BSJ with every single project of heavy lifts and any kind of special transport. Providing innovative and effective solutions for all challenges ahead is one of the core values that BSJ committed to deliver to partners and vendors all around the world.



Photo credit: Borna Seir Javidan

Established in Iran by a team of experienced professionals, BSJ offers shipping and logistics services with 15 years of experience already in its hands. BSJ is a private freight forwarding company, headquartered in Tehran, the beautiful capital city of Iran, BSJ provides its customers with various services, such as:

- Land transport
- Sea freight
- Air freight
- Rail transport





# C.H. Robinson

As one of the world's largest logistics platforms in the world, C.H. Robinson is always ready to solve logistics problems for companies across the globe and across industries, from the simple to the most complex. Their global suite of services advances trade to seamlessly deliver the product and goods worldwide.

*"Together, we deliver smarter solutions for your business needs"*



Photo credit: C.H. Robinson

With the combination of multimodal transportation management systems and technology that is built by supply chain expertise, they are always at their service to help the needs of 105,000 customers and 73,000 contract carriers.

From freight (air, sea and land) to other supply chain & logistics, they provide a complete service that every project logistics need, wherever you are.



**C.H. ROBINSON**  
ACCELERATE YOUR ADVANTAGE™

[www.chrobinson.com](http://www.chrobinson.com)





# Columbia Pro-Rail Transport Services

Columbia Pro-Rail Transport Services (CPTS) is since 2006 a subsidiary company of Columbia Global Logistics (CGL). As one of the leading logistics companies in China, they are specialized in Heavy lift, Oversize and Project cargo handling.

Some other services that they provide are:

- Offshore and Barge transport
- Conventional vessel
- RoRo services
- Railway transportation
- Trucking



Photo credit: Columbia Pro-Rail Transport Services

CPTS main businesses are specialized in Oil & Gas, Energy and Mining machinery providing. CPTS defined the form of its corporate culture from the experiences in living with collaborators and also through the satisfaction of the clients. Quality, mutual trust, responsibility, consistency, competence, customer-oriented and partnership are the values that CPTS always keep in their daily business.





# CTO GLOBAL LOGISTICS

CTO has been a well-known brand in the field of the international shipping industry. It was founded long ago in Milan, in 1974 by Mr. Francesco S. Uria with the name of "Compagnia Trasporti Oltremare", an Italian name remembering the trades of the old merchant ships.

Since it was founded, CTO's DNA is the natural easiness to operate in the world as only playground, developing tailor-made solutions to clients, with dedication, passion and flexibility.

***"Transforming ourselves and our group to transform the entire world"***



Photo credit: CTO GLOBAL LOGISTICS

Over the last four decades the Group has intensified its activities by opening its own infrastructures abroad. From the Far East region, South America to expanding more in Europe and Australia. Today CTO has been present in every continent worldwide. Services from CTO: Air freight, trucking freight, ocean freight, customs clearance, supply chain management and special projects.





# Delpa Shipping & Transport Co. Ltd.

With a century of experience since it was founded in 1920, Delpa Shipping & Transport is a proud partner in the field of maritime & transport industry, not only for Greece but also worldwide. It is their main goals to build strong relationships with fellow associates and valued customers all over the world.

*"Consistency,  
reliability, flexibility,  
quality, since 1920"*

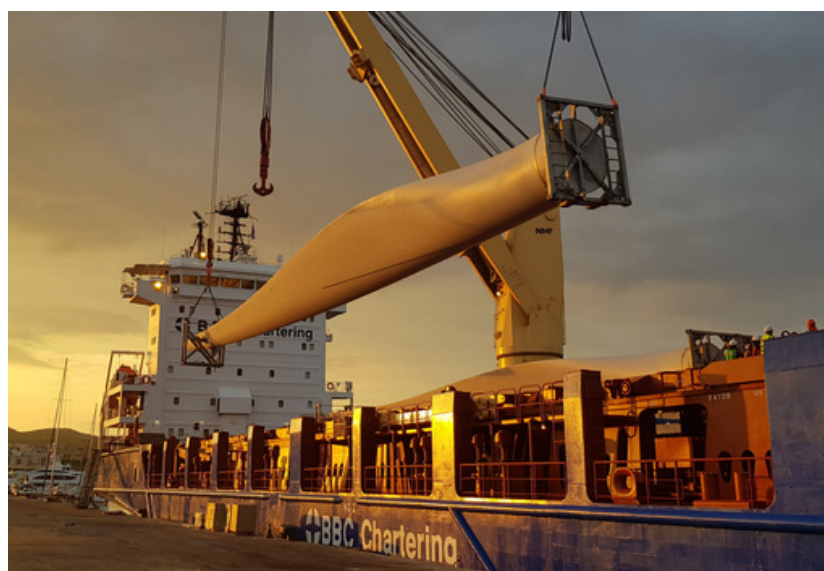


Photo credit: Delpa Shipping & Transport Co. Ltd.

Delpa Shipping & Transport is always ready to give solutions for every client's need. Their process practices consisted of four steps: Meeting partners' specific needs, in depth case study, recommendation of appropriate modes of transport and tailor made solutions. T

Their services included:

Project cargo, shipping services, cross trading & transshipments, sea freight, air freight, road freight, logistics services, customs broker's services, maritime aerial photography.



[www.delpa.gr](http://www.delpa.gr)





# Fortune Global Shipping & Logistics Limited

## "Trust to Deliver"

Fortune Global Shipping and Logistics Limited is an international freight forwarder and specialized in managing shipment from one destination to another. With over 100 employees around the globe, they provide excellent solutions to the most challenging supply chain questions. Therefore, Fortune Global is considered to be one of the best logistics companies in Nigeria.



Photo credit: Fortune Global Shipping & Logistics Limited

With the vision to become a first choice Shipping and logistics company, Fortune Global has evolved into a first-class, TRACE-certified, International Freight Forwarding and Logistics Service Solutions provider in Air Freight, Sea Freight, Warehousing & Distribution, Packing & Removal, Customs Clearance, LCL Consolidation, Trucking Services as well as key expertise in Oil & Gas Project Logistics, Heavy Lift Haulage and out of gauge Cargo Handling.



# A Logistic Solution - ALS

***"ALS, a one-stop solution for all your logistics requirements"***

ALS is a one-stop solution for all your Logistics requirements and has been popularly known in the logistics industry since more than a decade. With an already settled network worldwide, they are more than capable of providing a complete service to its clients across the world.



Photo credit: A Logistic Solution - ALS

As a leading Middle East provider, they offered its customers the benefits of solid expertise and in-depth experience, guaranteeing a complete and highly competitive range of services that added value to every single link in the supply chain.

With a portfolio that have evolved to provide a total logistical solutions covering customs clearance, freight forwarding, shipping, air freight, consolidation, sea-air, inland haulage (transportation), warehousing, & cross trades, overseas warehousing and a whole range of custom made solutions to suit the unique requirements of each of its customers.





# Hansaeng Express Co., Ltd.

As one of Korea's leading logistics companies, HANSAENG Express provides competitive and reliable logistics services. Since it was founded in 1978, they have been providing services with accumulated know-how and experienced staff that result in the satisfaction of clients. With a global partner network, they guarantee the best quality of service at a competitive rate.

***"A leading Freight Transportation Solutions"***



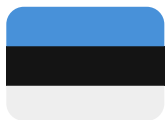
Photo credit: Hansaeng Express Co., Ltd.

Since the beginning their services cover LCL, FCL, RORO, bulk cargo service including feeder chartering and inland transportation and also specialized in industrial plant relocation. With support from partners around the globe, they are also specialized in export and import air cargo. Also experienced in dangerous, refrigerated, over-dimensional cargoes that are time critical.

HANSAENG provides a one-stop logistic solution to clients that include:

Arrange international export & import transportation services, custom clearance service, storage and distribution service, real-time cargo tracking and stock management service.





# HCL Express OÜ

***"Special transport  
and project cargo  
specialist for Europe,  
Russia and CIS"***

HCL Express is a transport and logistics company that is specializing in oversized and project loads from Europe to Russia, Kazakhstan and other CIS countries for more than 13 years. Headquartered in Tallinn, Estonia, their services extend past road freight, they also offer multimodal solutions; heavy machinery disassembly, crating, labeling and packing at their own warehouse.



Photo credit: HCL Express OÜ



It is their mission to continue to invest in the development of their own special machinery fleet, extend technical and geographical possibilities within the company, build long standing relationships with new and existing clients, and invest in industry professionals in the company. Today their fleet consists of 25 tractors and 35 different trailers, including deep loading, extendable and low-bed trailers with a capacity up to 50 t.





# ITS International Transport & Shipping

A young and dynamic team, with flexibility and eagerness to provide solutions for every demand of customers, ITS International Transport & Shipping is one of the leading logistics services providers in Switzerland. Headquartered in the beautiful city of Reinach, ITS has already been in the industry since 1992, and has delivered many successful projects that always meet the client's satisfaction.

*"It's trouble-free shipping!"*

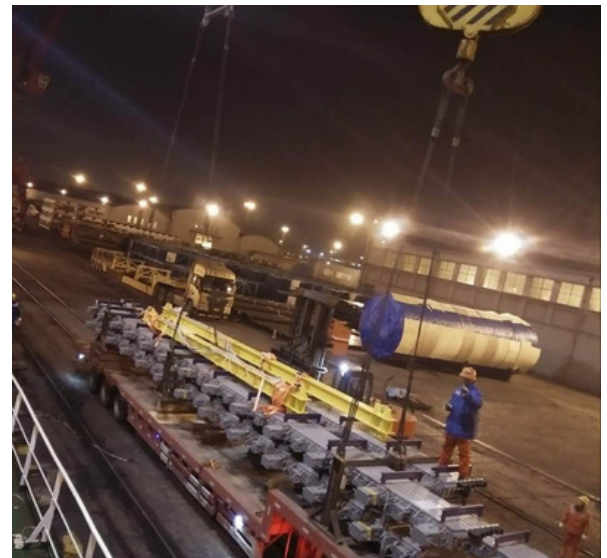


Photo credit: ITS International Transport & Shipping

With more than 300 partner companies around the world, ITS offers you a comprehensive and professional network and thus guarantee the best experience of your freight shipments. Trust, reliability and commitment are the core values that ITS has and shares with its partners. Some of ITS services are: event logistics, sea freight, special equipment, air freight, overland transport, warehouse and warehouse logistics, special and project transports, oil and food logistics, transportation of vehicles.





# Kagayaku Logistics

*"The preferred choice as your logistics partner"*

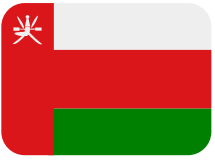
With long term experiences in the logistics industry, Kagayaku Logistics Malaysia provides various services of logistics and has been well known as one of the leading logistics providers from Malaysia. With an integrated online logistics management system, their customers and agents can easily track their consignments and the system will support agents to get an updated business offers in a mouse click away.



Photo credit: Kagayaku Logistics

To be a world class global services provider of quality and innovative logistics services as well as to provide quality services at competitive prices are the vision and mission of Kagayaku Logistics and it's already proven through client's satisfaction. Some of their services you can ask are: freight forwarding sea, freight forwarding air, domestic transportation, custom clearance, project cargo handling, transportation management, NVOCC services, LCL consolidation, distribution & warehousing, Export/Import and consulting.





# Khimji Ramdas LLC

Since it was founded in 1870, Khimji Ramdas has earned a reputation as one of the most trusted and respected business conglomerates in Oman. Growing steadily from a small trading house, the company is well established in a wide range of services, products and supplies with several of the world's most reputed companies and consumer brands partnering with it.

*"In your triumph is ours"*



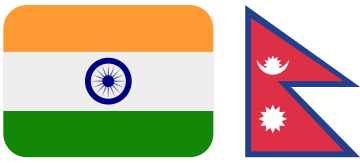
Photo credit: Khimji Ramdas LLC



Headquartered in Muscat, the company has its commodities and shipping related operations in the UAE as well as a strong presence in India through strategic partnerships with Procter & Gamble, Rolex, Kelloggs and Britannia. Covering a broad spectrum of products and services for industry, they are also covering comprehensive logistics support and services, such as: air cargo logistics, sea cargo logistics, road logistics, charter (air/sea), private air charter, port operations, custom clearance (air/sea), freight forwarding, relocations, container trading, customs clearance and common carrier feeder services.







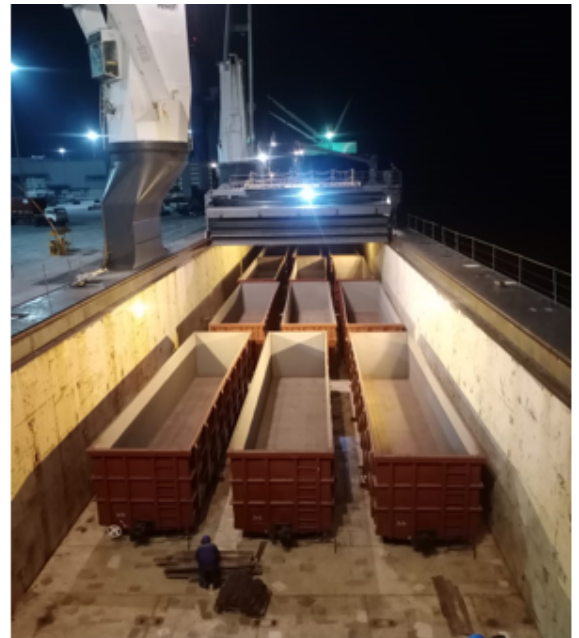
# Kodan Solutions Pvt Ltd

Kodan Solutions Pvt Ltd is already well-known in India and Nepal and specializes in logistics solutions for local and international clients. Through their high quality of service they will enhance your logistics operation and add value to your business, and clients will be in safe hands with the seamless solutions they provide.

*"Connecting Geographies"*



Photo credit: Kodan Solutions Pvt Ltd



They will optimize various kinds of transportation of your cargo within a short period of time and at the same time offer you the best options of routes at the best possible cost. They are always ready to meet deadlines from clients and be able to provide service to a multitude of industries.

Kodan Solutions's scope of services: sea freight, air freight, road freight, project cargo, customs clearance and warehousing.





# Logimar Srl

**"Born to ship.  
By all means"**

Logimar Srl, a well-known freight forwarding company in Italy and located in the beautiful city of Bergamo, is a young company managed by professionals with long experience. To achieve successful projects and meet customer satisfaction, Logimar is ready to provide you a step by step approach and offer the best solutions to handle the shipment, as well as optimizing the cost and time of execution.



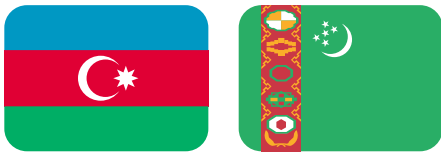
Photo credit: Logimar Srl

The customers of Logimar come from various different industries, such as energy, oil & gas, prefabricated house modules and many more. To cover this wide spectrum of customer requirements, Logimar provides services such as: truck transportation, sea transportation, air transportation (including charters), multimodal transportation, delivery of combined cargo, warehouse logistics, customs clearance and specialized in the transportation of oversized & heavy cargo.



[www.logimar.it](http://www.logimar.it)





# Network Project Logistics

Network Project Logistics has been making a difference in the logistics industry with its creative and innovative solutions in the regions where it works intensively. With its unique network and agency all over the world, they provide its customers with turnkey services from door to door.

Network Project Logistics operates with a customer-oriented principle and at the same time has adopted the principle of sustainability, which means "to meet our daily needs and develop without compromising the ability of nature and future generations to meet their own needs".

Network Project Logistics scope of services: project cargo, heavy transport, multimodal transportation, road freight, sea freight and rail freight.



Photo credit: Network Project Logistics

Creativity and innovation are the most important ways to survive and succeed in today's market conditions, and Network Project Logistics strives to be the most innovative logistics company.





# POL-AGENT Co. Ltd.

POL-AGENT Co. Ltd. has been among the first private Polish companies, established in October 1990. In the beginning the company focused its business activity on servicing both liner and tramp vessels in all Polish ports. Within the thirty years of its business the company has greatly extended its range of activity so as to offer versatile services to their customers.

Various services from POL-AGENT Co. Ltd., including: shipping agency services in Polish ports, booking both conventional and containerized cargo from/to all ports in the world, carriage of cargo onboard both ferries and Ro-Ro vessels to Scandinavian ports, domestic and international forwarding of export, import and transit cargo, logistic services in relation home-home, handling heavy lift and oversize cargo, customs agency services, cargo insurance and storing of cargo.



Photo credit: POL-AGENT Co. Ltd.

POL-AGENT Co. Ltd. is closely cooperating with ship-operators, shippers, ports, road and rail carriers so as to offer their customers the best added value and the highest quality of services.



# Polaris Shipping Agencies LLC

Polaris Shipping Agencies LLC was established in 1992 and is a leading agency and project logistics company in the UAE, offering diversified services to an established and global customer base.

*"Trusted ship & cargo agents, international project forwarders in UAE"*



Photo credit: Polaris Shipping Agencies LLC

Since Polaris represents several reputed European Heavy Lift Carriers as port agents in all Middle East/Persian Gulf ports it gives their customers the convenience of dealing with a single point of contact whilst working with Polaris for their heavy lift, project movements complimented with support of experienced project team by offering dedicated account management, listening to each client's needs and requirements.

Polaris handles land, sea & air Transportation of: FCL / LCL containerized shipment, heavy lift cargo, rig movements, out of gauge, break bulk, hazardous/exhibition cargo, specialist in power generation, construction & the oil & gas industry, full or part charter ocean vessel/barge, 24 hours per day, 365 days a year dedicated service



[www.polarisdubai.com](http://www.polarisdubai.com)





# PT. Royal Logistics Indonesia

Driven by passion to serve, this fuels the dream of PT. Royal Logistics of becoming the preferred partner of choice within the industry. From humble beginnings, they have built a company with big ambitions to achieve great things in the logistics sector – growing and succeeding in a challenging, fiercely competitive market.

*"We deliver as needed"*



Photo credit: PT. Royal Logistics Indonesia

They have been amassing expertise and experience for decades, relentlessly striving to provide specialized logistics services to fulfil the ever-increasing demand for cargo transportation and handling.

Quality and integrity underpin all that they do in the creation of new and exciting services designed to give partners and clients complete satisfaction. Services: clinical trial logistics, crane rentals & erection, custom clearance, ecozone & freeport logistics, ISO tank & flexi tank, freight forwarding, project transportation, trucking, warehousing & distribution.



[www.royalcargo.com](http://www.royalcargo.com)





# Remant Africa Logistics

Whether you need to transport high and heavy equipment for the mining, energy, infrastructure or water treatment industry, Remant Africa Logistics is your partner for door-to-door transport of these exceptional loads and turnkey projects. International logistics for special transport, even to difficult and inaccessible locations is their specialization. With their logistics solutions, you can concentrate on your core business.

***"Remant Africa  
Logistics, your logistics  
compass through  
Africa"***

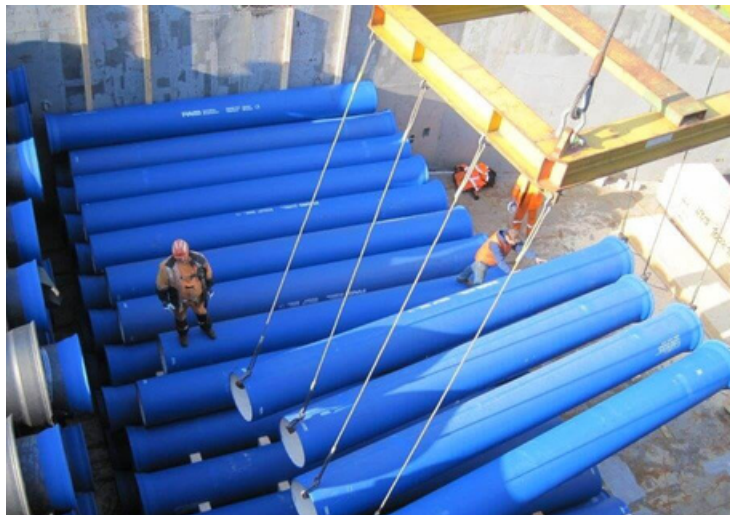


Photo credit: Remant Africa Logistics

What Remant Africa Logistics offers: customized logistics for complex transport or outsize load, vessel chartering – full or part charter, project management and VLM, special transport of out of gauge and/or heavy loads, country-specific administrative and customs obligations, lifting plans and method statements, offloading heavy equipment onto the foundation, multimodal transport.

They are experienced in risk mapping and their local contacts and partnerships ensure a smooth and secure delivery. Remant Africa Logistics develop a tailor-made logistics plan as well as a risk assessment and mitigation plan in close collaboration with its customers





# SME LOGISTICS JSC

SME Logistics JSC (Vietnam Logistics Small and Medium Enterprises Joint Stock Company) was founded in 2006. SME is the specialist in sea & air freight forwarding across the world, project – OOG – heavy lift cargo handling, and shipping agency in Vietnam.

***"Project, oversized  
& heavy cargo  
logistics"***



Photo credit: SME LOGISTICS JSC

Their headquarter located in Hanoi and 10 branches throughout the country: Noi Bai International Airport, Hai Phong, Ha Nam, Ninh Binh, Nghi Son port, Vinh, Vung Ang port, Danang city, Vung Tau city and Ho Chi Minh City, and representatives in principal ports of Vietnam. Through many years of services, They have built up a worldwide network with prestige agents in Asia, Europe, America and Africa.

Services: air freight, sea freight, shipping agency, chartering and ship, broking, project cargo, NVOCC, multi modal transport, warehousing services and customs broker.





# Speed & Trust

**"Passion for transport"**

The name Speed & Trust means years of experience, a team of professionals and a precise management of every transportation that they handle. Safety is the priority and they will find the best solutions for the delivery to be made as soon as possible. They are supported by an impressive fleet, with deep research of the transportation projects and obtain the best route for every delivery.



Photo credit: Speed & Trust

They offer heavy transportation services, road transportation, sea freight, rail freight, time critical transports and other special and storage services. Leave everything to their care and they will take care of the transportation authorizations, transportation projects, they will study the routes and will obtain the authorizations for police escort and/or civilian escort.





# Target Logistic Services

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Target Logistic Services (TLS) is a freight forwarder that provides logistics solutions and freight package services with a dynamic and professional approach to business development and partnerships. Established in 2013 in the capital city Amman, Jordan, they have offices within the Middle East along with international freight forwarding agents around the world.

TLS are experts in handling logistics for Iraqi public sector as well as private sector at any destination within Iraq, and specialized in handling pharmaceuticals for Iraqi Ministry of Health projects and supplements.



Photo credit: Target Logistic Services

TLS scope of services: sea freight, air freight, land transportation, supply chain solutions, project cargo, warehousing and customs clearance.

Target Logistic Services will passionately provide supreme quality freight and logistics services. They will become a vital link for its customers and suppliers business, innovation, integrity and values for money are their mandates.





# TPG Logistics

TPG Logistics is one of the leading logistics providers in Southeastern Europe. From transportation, customs services, compliance inspections to warehousing of cargo, TPG Logistics offer complete logistics solutions.

***"We work with you to plan the best route for your goods"***



Photo credit: Target Logistics

Highlight of their services:

- Transport: sea freight, air freight, overland transport
- Customs and compliance: providing customs representation during import, export and in-transit processes
- Warehousing: open storage, dry closed, sheltered, deep frozen warehousing

Through an advanced information system called *Intelligence*, TPG enables users a quick and easy access to critical information, guaranteeing constant monitoring and management of all logistics processes – from the take over of the cargo all the way to its destination.



[www.tpg.si](http://www.tpg.si)





# Tuscor Lloyds

Founded in 1994, Tuscor Lloyds - Freight Forwarder have spent 27 years perfecting shipping methods across the globe specializing in international shipping and freight forwarding with a global network of freight agents, partners and suppliers.

*"Thinking Big"*



Photo credit: Tuscor Lloyds

Since the beginnings, they have built a reputation for integrity and excellence within the freight forwarding industry, providing comprehensive services for cargo of all descriptions. Transporting freight from LCL and FCL, huge project cargo and breakbulk shipments to some of the world's most inaccessible destinations as well as major logistics hubs across the globe.

Their Services include: break bulk cargo shipment, project cargo management, out of gauge shipments, LCL/FCL container shipments, heavy lift cargo handling, vessel chartering for project cargo, export packing, marine insurance, cross trade shipment handling, abnormal load shipments, hazardous goods shipping and Import/Export services.



[www.tuscorlloyds.com](http://www.tuscorlloyds.com)





# Viking Project Logistics

VPL - Viking Project Logistics, located in the beautiful city of Istanbul, Turkey, handles freight to or from anywhere in the World especially to the neighboring countries that use Istanbul Ports and others ports of Turkey. With more than 15 years of experience handling project cargo, they have been successfully maintaining their dynamic attitudes.

*"Here at Viking international we put our experience in the field of project cargo to your service"*



Photo credit: Viking Project Logistics



## Their Specialties Include:

- **Out of gauge:** experienced in transportation of most challenging cargo, even when it's too large to fit within a standard shipping container's length, width or height.
- **Heavy lift:** when you have large items that can't be broken down into smaller, lighter-weight segments, Viking Project Logistics will come up with a transport solution.
- **Break bulk:** due to their large size or weight, some goods need to be loaded onto a cargo ship or aircraft individually rather than grouped in shipping containers.
- **Flat racks & open tops:** when necessary, we will load your cargo into flat rack or open top containers.



[www.vpl.com.tr](http://www.vpl.com.tr)





# Westdijk Sweden

The special transport company, Westdijk Sweden AB in Sweden and Europe, was founded in 2005 as part of the Dutch Westdijk Group and is one of the leaders in the transport of heavy and bulky goods in Sweden and Europe.

Over the years, Westdijk Sweden has grown, with invaluable experience in specialty transport industry. With long experience of special transports, they have created the perfect work algorithm for fast, high-quality and professional execution of all orders from customers.

***"We are the green company with the great opportunities that offer complete solutions in special transports. Above all, we carry heavy, long, wide and tall goods"***



Photo credit: Westdijk Sweden

Westdijk Sweden owns a large fleet of vehicles designed specifically for special transport and continuously develops and updates its range of trucks and special trailers to perform all jobs regardless of complexity.

Regardless of whether you come from a freight forwarder, private person, project manager, buyer or company representative, you can feel safe with them. Westdijk Sweden can perform all forms of special transports, everything from entire industries to machine transports, crane transports, constructions, project transports, wide transports, heavy transports, long transports, high transports. Yes, all types of bulky goods are welcomed.



[www.westdijksweden.se](http://www.westdijksweden.se)



# PARTNERS INTRODUCTION





# CHS Container Handel GmbH

With more than forty years of experience, CHS has been imagining and developing mobile solutions for its customers. They are quick and flexible to adapt and deploy their containers to provide complex projects a perfect solution. They always have the right 'box' for you including standard sea containers, refrigerated containers, room elements and individually manufactured special containers.

*"Mobile ideas"*



Photo credit: CHS Container Handel GmbH

It is also capable of being transported by road, rail, sea or air. Reliability and quality make the difference. Their team here at CHS will be glad to provide you with full details on the wide range of applications for containers.

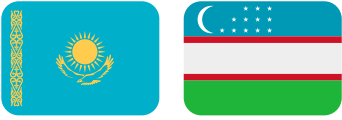
EPN is proud to have such a partner that can always be ready to provide their services, no matter how many container you need.



[www.chs-containergroup.de](http://www.chs-containergroup.de)







# Goodrich Maritime LLC

The Goodrich story commenced in the year 1997, when the promoters of the company T. Venkataraman and R. Gopal got their first company incorporated and named it Goodrich Maritime Pvt. Ltd., in Mumbai, India. The name was synonymous with their Good Intentions and absolutely Rich Experience.

***"Logistics - totally simplified"***



Photo credit: Goodrich Maritime LLC

It expanded geographically from a small presence in Mumbai to various ports and ICDs in India and overseas. Today Goodrich has a very strong presence in overseas locations like China, UAE, Saudi Arabia, Singapore, Indonesia, Malaysia, Thailand. Kazakhstan, Uzbekistan, Afghanistan, Ivory Coast, Senegal and the USA, along with a cumulative employee strength of around 1000+ people. It is recognized by the Asian trade as "The Most Versatile and The Fastest Growing Logistics Company."

Some of their services include: NVOCC services, inland transportation, LCL consolidated services, shipping agency, reefer cargo, project cargo logistics, over dimension cargo, freight forwarding, warehousing, multimodal transportation, CIS Afghanistan, air freight, GCC transportation, chartering vessel operation and bulk liquid logistics.



[www.goodrich.co](http://www.goodrich.co)



# SHIPNEXT

EPN has signed a one-year agreement with SHIPNEXT, a Digital Shipping Marketplace and Transportation Platform, that provides instant data and email processing, instant Cargo-to-Ship matching, freight trading and contract management, digital documentation flow, freight finance and supply chain management solutions.

The image displays two screenshots of the SHIPNEXT platform. The left screenshot, titled 'MARKETPLACE', shows a table of shipping offers. The right screenshot, titled 'MONITOR', shows a calendar view for October with a grid of colored cells representing cargo status for various routes and dates.

Photo credit: SHIPNEXT

All EPN members will have free access to SHIPNEXT for one trial year. The SHIPNEXT platform is designed to reduce data overload that most likely occurred in every project logistics. AI, Algorithms, Big Data Analysis and Machine Learning are the foundations of the software. It has a huge impact on day-to-day work in terms of time efficiency and at the end a cost optimization.

Clearly a huge step towards digitalization in the logistics industry, and we are proud to work together by bring added value to members.



www.shipnext.com



# FEATURED ARTICLE



«seins coniques» de sa collection *Barbés* de 1983, une pièce qui n'échappera pas à Grace Coddington durant ses années au *Vogue* britannique (page 163). A cette époque, l'assistant d'atelier de Gaultier est un jeune Belge nommé Martin Margiela, découvert par l'«enfant terrible» de la mode lors d'un concours de stylisme. Margiela restera chez Gaultier jusqu'en 1987 avant de lancer sa propre ligne et de devenir, de 1997 à 2003, créateur en chef du prêt-à-porter féminin chez Hermès. Gaultier succède à Margiela dans cette maison où le pull marin (image 18), assistant lui aussi de Gaultier, prend des années 1990 en compagnie de Pauline et est nommé à vingt-cinq ans directeur de la collection chez Balenciaga ou il restera jusqu'à l'année suivante, il remplace John Galiano et Jacobs (page 22, image 15) et Jacobs ayant été nommé maroquinier français des collections de prêt-à-porter.

Natif de Gibraltar, qui rencontre Lindbergh du *Vogue* britannique le créateur britannique le photographe éprouvé en 1995-1996 avec la photo d'Alexander McQueen. Il a appris le métier de photographe de mode en travaillant pour Romeo Gigli et se consacra à la photographie de mode en 1992 et reprit la photo de Sarah Jessica Parker en 1997 et reprit la photo de Madonna en 1998. Il a travaillé pour Hepburn, John Galiano, et pour John Galiano.

Pour façonner l'image des marques, Lindbergh partage la vision d'une femme forte, à la silhouette conquérante et la féminité minimaliste, avec des créatrices comme Jil Sander, l'Américaine Donna Karan et l'Italienne Miuccia Prada. Franca Sozzani, rédactrice en chef du *Vogue* Italie, qui travaille avec Lindbergh depuis l'époque de son magazine *Lei* en 1980, déclare que «Peter est un photographe qui marquera l'histoire de la photographie car il n'est pas prisonnier des tendances. Il a sa propre identité : ce n'est pas un photographe de mode. Il se sert de la mode pour parler aux femmes et pour parler des femmes, ce qui est très différent.»

Giorgio Armani, qui a aussi collaboré avec Lindbergh sur diverses commandes, explique : «Peter est un homme qui prend les yeux d'un homme et les rend des yeux de femme.»

En 1996, le créateur allemand Karl Lagerfeld écrit à propos de Peter Lindbergh que «sa vision des femmes est toujours d'actualité et, en même temps, intemporelle». Il est aussi un des premiers à aider le photographe lorsque celui-ci arrive dans la Ville Lumière, en lui confiant plusieurs prises de vue, notamment la première campagne publicitaire de sa propre marque, Lagerfeld, réalisée sur les plages bretonnes avec le modèle Lynne Koester, muse de Lindbergh, à l'époque. Lagerfeld, qui débute en 1954 après avoir travaillé pour les plumes de Prada et a importé l'International Woolmark collection pour les Saint Laurent, crée des collections pour Fendi, mais aussi sous son propre nom. Il est nommé directeur de la collection pour Fendi, mais aussi sous son propre nom. Il est nommé directeur de la collection pour Fendi, mais aussi sous son propre nom.

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gestes. C'est pour cette raison que je travaillais depuis la campagne automne-hiver 1999. C'est l'époque où mes créations ont commencé à valoriser la féminité en suggérant un nouveau langage de séduction qui, tout en restant fidèle aux principes de base de ma vision esthétique, faisait ressortir certains aspects de mon concept de vêtement. Toutes ces images en noir et blanc et en couleurs, prises extérieurement ou en studio, portent encore, après toutes ces années, la signature de Peter, sa touche de sophistication et de spontanéité inattendue. Chaque image est un portrait qui apporte une étincelle de vitalité à des hommes et à des femmes et les rendent encore plus beaux. Le vêtement devient alors un prolongement naturel du corps.»

Depuis leur première rencontre à la fin des années 1970, Lindbergh a également noué des liens étroits avec des créateurs comme le Tunisien Azzedine Alaïa, connu pour avoir habillé des légendes du cinéma comme Greta Garbo et Arletty, mais surtout pour ses robes moulantes et sculpturales portées par Grace Jones et Tina Turner. Arrivé à Paris en 1957, Alaïa entre chez Dior au moment où le tout jeune Yves Saint Laurent en est le directeur de la création, mais est congédié à peine cinq jours plus tard car la guerre d'Algérie prend de l'ampleur. Il travaille ensuite deux saisons chez Guy Laroche et collabore avec son ami Thierry Mugler. Connu pour son indépendance envers le cercle parisien de la mode, il montre ses collections dans son atelier de la rue de Moussy dans le Marais en dehors du calendrier de la semaine de la mode. Présentée à Lindbergh par Alaïa à la fin des années 1980, Tina Turner dans le photographe allemand «un cauchemar de styliste (page 35) ! Il aime les vêtements naturels et simples et quand les stylistes arrivent avec les bras chargés de portants de haute couture, il leur demande toujours s'ils ont aussi pensé à prendre une chemise blanche et un jean !» Lindbergh photographiera cette légende de la scène en de multiples occasions pour des articles et des pochettes d'albums, et réalisera son clip *Missing You*®.

Voici près de cinq décennies que Lindbergh collabore avec de grands noms de la mode, dont Jean Paul Gaultier et John Galiano depuis leurs premières collections jusqu'à aujourd'hui, mais aussi avec la Japonaise Rei Kawakubo et sa marque Comme des Garçons (page 24, image 21). En 1981, fraîchement débarquée de Tokyo avec Yohji Yamamoto, elle présente à Paris une première collection au parti pris radical. Si, pour beaucoup, ses créations avant-gardistes font alors l'effet d'un choc, elles constituent une contre-proposition à une décennie 1980 exubérante et dorée en alliant tradition japonaise et savoir-faire français. L'esthétique minimaliste du photographe, les images granuleuses pour divers cinématographiques qu'il a concoctées avec des magazines, ont attiré l'attention de Kawakubo et fait naître entre eux une collaboration artistique. Ces robes post-apocalyptiques, déstructurées, conçues comme des pièces d'architecture en tissu, ont suscité le corps suscitent alors une réaction critique, certains jugeant que la mode était devenue trop intellectuelle.

Il est nommé directeur de la collection pour Fendi, mais aussi sous son propre nom. Il est nommé directeur de la collection pour Fendi, mais aussi sous son propre nom. Il est nommé directeur de la collection pour Fendi, mais aussi sous son propre nom.



Photo credit: Canva

# Top 5 IoT (Internet of Things) Trends for Logistics in the Future - or is it already here?

The development of the logistics industry has never been more accelerated in recent years. With the recent event of pandemic, the changes of IT in this particular field has been developing so quickly that a lot of companies have to re-adjust their IT-Implementation and also their strategy in general to be prepared for the market. The term IoT (Internet of Things) isn't really strange anymore. You probably have read or heard somewhere or quite possibly already been used in your company.

IoT is one of the hottest words in the world of the internet, and also in the logistics industry. In simple terms, the IoT is the concept of connecting any device to the Internet and to other connected devices. It is connecting things and people, and also collecting data and sharing them to be useful for the surrounding environment. Therefore, we listed here Top 5 IoT (Internet of Things) Trends in the Future - or is it already here?

Below we listed some application area for IoT in Logistics industry:

## **Fleet Management**

By connecting IoT to the Fleet, you can monitor your vehicles and drivers to work properly, in real-time. The most common hardware and software for that are GPS Tracker, Dashcams and Thermostats. With IoT, you can collect data in real-time, cut down the possible operation cost and improve driver behavior. With the right implementation of IoT technologies, the logistics process will be more optimized and could reduce costs efficiently.

## **Big Data and Data Analysis**

All those hardwares and softwares collect a huge volume of data, on a daily basis. How can we get values from this 'Big Data'? To analyze and structure all this data, we can also utilize IoT tools. In most cases these data can be useful to improve the Supply Chain Visibility, provide Predictive Analysis and Route Optimization.



### **Warehousing**

With the help of IoT, the configuration of the warehouse can be optimized before or after it is built. There are lots of benefits from implementing IoT to warehouse; such as reduced costs, real-time tracking and improved forecasting accuracy.

### **Inventory Tracking**

IoT-implementation is also useful for inventory management. Though asset tracking is not necessarily a new invention, you can create a 'smart warehouse', in which its inventory can be remotely controlled. These functions help to detect monitor fuel levels and also the condition of the goods

### **Smart Containers**

These devices are equipped with internet and environment-recognizing functions that enable them to be navigated without human interaction. Smart containers can also be used to track the temperature fluctuations, shock detection and container geolocation.

There are so many things that IoT can offer to the logistics area. Especially in this time when everything moves so fast, in terms of technology. Many companies are striving to optimize its logistics process, and IoT is here to help and has already been used by a lot of companies worldwide.

So, which one is interesting for you? Do you know any other terms besides the ones listed above?



Photo credit: Canva

## Social Media Tips for Logistics Company - Improve your online presence

The massive impact of social media in business is undeniable. Promoting and sharing have never been easier and more accessible than before. It's also a part of communication tools that every company can utilize to raise brand awareness. For Logistics companies, it's also a good platform to promote their services and achievement. From LinkedIn to Facebook, there are 4 steps you can take to improve your social media presence.

### Relevant content

With the huge amount of content that social media provides us, it is just normal that people only see what they want to see, clearly no time to read all those contents. Therefore it is very necessary for every company to know what their relevant content is. Know your audiences better, build contents around keywords that are trendy or familiar in the logistics industry. Or you can also post your company's achievements and recent events.

### Post regularly

This one is really the hardest one, but actually the most important one. Post your content regularly. No matter how good your contents are, it won't be effective if you post it just once a month. Regular post means good traffic to your social media and it leads to more followers and, combined with great content, an engagement.



Photo credit: Canva

### **Engage with followers**

If your followers reply or start a discussion in your comment section, engage with them. Reply their comment just with a casual answer but politely. Don't write too formal, remember you don't want them to think that you are a bot.

### **Use a proper image/video/sound**

The first thing your followers will see on their feed is the image of your post. Use a good image quality with a proper size. You really want your follower to have a good first impression about your company

There are actually more things to do to achieve a greater online presence. But these 4 steps should give you a good start if you are just starting your marketing campaign.



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Or send your questions to our email

[info@epnetwork.net](mailto:info@epnetwork.net)